

Meredith is a mutual savings bank that operates for the benefit of their local depositors, borrowers and surrounding communities.

Meredith Village Savings Bank

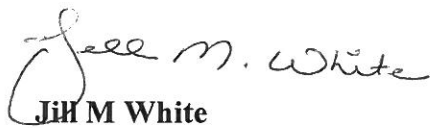
Community Reinvestment Act

SECTION 1

PUBLIC COMMENTS

PUBLIC COMMENTS

To my knowledge, Meredith Village Savings Bank, has not received any CRA specific comments or complaints for the years 2019 and 2020. Nor am I aware of any CRA specific comments or complaints from 1/1/2021 thru 4/1/2021.

A handwritten signature in cursive script that reads "Jill M. White". The signature is written in black ink and is positioned above the printed name.

Jill M White

CRA Officer

SECTION 2

Public Disclosure- CRA Performance Evaluation

PUBLIC DISCLOSURE

June 10, 2019

COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

Meredith Village Savings Bank
Certificate Number: 17180

24 State Route 25
Meredith, New Hampshire 03253

Federal Deposit Insurance Corporation
Division of Depositor and Consumer Protection
New York Regional Office

350 Fifth Avenue, Suite 1200
New York, New York 10118

This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

TABLE OF CONTENTS

Institution Rating	1
Scope of Evaluation	2
Description of Institution	4
Description of Assessment Area	5
Conclusions on Performance Criteria	7
Discriminatory or Other Illegal Credit Practices Review	10
Non-Metropolitan Statistical Area (MSA), New Hampshire (NH)	
Description of Institution's Operations	11
Conclusions on Performance Criteria	13
Rockingham-Strafford, NH Metropolitan Division (MD)	
Description of Institution's Operations	21
Conclusions on Performance Criteria	23
Glossary	27

INSTITUTION RATING

INSTITUTION'S CRA RATING: This institution is rated Satisfactory. An institution in this group has a satisfactory record of helping to meet the credit needs of its assessment area, including low- and moderate-income neighborhoods, in a manner consistent with its resources and capabilities.

Meredith Village Savings Bank's (MVSb) satisfactory Community Reinvestment Act (CRA) performance under the Lending Test and Community Development Test supports the overall rating. Examiners did not identify any evidence of discriminatory or other illegal credit practices. The following points summarize the bank's Lending Test and Community Development Test performance.

The Lending Test is rated Satisfactory.

- The loan-to-deposit (LTD) ratio is more than reasonable given the institution's size, financial condition, and assessment area credit needs.
- The bank made a majority of its home mortgage and small business loans in the assessment area.
- The geographic distribution of loans reflects reasonable dispersion throughout the assessment area.
- The distribution of borrowers reflects reasonable penetration of loans among individuals of different income levels and businesses of different sizes.
- The institution did not receive any CRA-related complaints since the previous evaluation; therefore, this factor did not affect the Lending Test rating.

The Community Development Test is rated Satisfactory.

- The institution demonstrated adequate responsiveness to the community development needs of its assessment area through community development loans, qualified investments, and community development services, as appropriate. Examiners considered the institution's capacity and the need and availability of such opportunities for community development in the assessment area.

SCOPE OF EVALUATION

General Information

This evaluation covers the period from the prior evaluation dated June 6, 2016, to the current evaluation dated June 10, 2019. Examiners used the Interagency Intermediate Small Institution (ISI) Examination Procedures to evaluate MVSb's CRA performance. These procedures include two tests: the CRA Small Bank Lending Test and the Community Development Test.

The evaluation references demographic and economic information from the 2015 American Community Survey (ACS), D&B, the United States (U.S.) Bureau of Labor Statistics (BLS), and Moody's Analytics Inc. (Moody's). Bank financial data reflects the March 31, 2019 Consolidated Reports of Condition and Income (Call Report).

The Lending Test considered the institution's performance according to the following criteria.

- Loan-to-deposit ratio
- Assessment area concentration
- Geographic distribution
- Borrower profile
- Response to CRA-related complaints

The Community Development Test considered the following factors.

- Number and dollar amount of community development loans, qualified investments, and community development services
- The responsiveness of such activities to the community development needs of the assessment area

Banks must achieve at least a Satisfactory rating under each test to obtain an overall Satisfactory rating. This evaluation does not include any lending activity performed by affiliates.

Loan Products Reviewed

Examiners determined that the bank's major product lines are home mortgage and small business loans. This conclusion considered the bank's business strategy and the number and dollar volume of loans originated during the evaluation period.

The bank's record of originating home mortgage loans contributed more weight to overall conclusions due to the larger loan volume when compared to small business lending during the most recent calendar year. No other loan types, such as consumer or small farm loans represent a major product line. Therefore, they provide no material support for conclusions or ratings and are not presented in this evaluation.

The bank was not a Home Mortgage Disclosure Act (HMDA) reporter in 2017. Therefore, examiners selected a random statistical sample of residential loans originated in 2017 from the

bank's internal records. The bank originated 357 residential loans totaling \$87.8 million in 2017. Examiners sampled 59 loans totaling \$14.4 million. Examiners considered this sample representative of the bank's residential lending performance during the year. In 2018, the bank became subject to HMDA reporting requirements. Examiners considered all loans reported on the bank's 2018 HMDA Loan Application Register. The bank originated 445 residential loans totaling approximately \$113.0 million in 2018. Demographic information for 2017 provided a comparison standard for the sampled residential loans. Examiners also compared the bank's 2018 lending performance to 2018 demographic information. Aggregate data is not yet available for 2018.

As an ISI, MVSB is not required to report small business lending and does not collect the data. Therefore, examiners based the analysis upon a random statistical sample of small business loans originated in 2018. In 2018, the bank originated 193 small business loans totaling approximately \$35.6 million. Examiners sampled 51 loans totaling \$10.1 million. D&B data for 2018 provided a comparison standard for the sampled small business loans.

For the Lending Test, examiners reviewed the number and dollar volume of home mortgage and small business loans. Although the evaluation presents the number and dollar volume of loans, examiners emphasized performance by number of loans because the number of loans is a better indicator of the number of individuals and businesses served.

For the Community Development Test, bank management provided data on community development loans and qualified investments since the prior CRA evaluation dated June 6, 2016. Data for community development services included 2016, 2017, and 2018. Given the manner in which the bank collects data for community development services, 2019 data was not readily available.

Interstate Banking and Branching Efficiency Act (IBBEA)

In addition to reviewing the bank's performance in its combined assessment area, IBBEA requires separate discussions of CRA performance in each Metropolitan Statistical Area (MSA) and statewide Non-MSA where the bank maintains a branch.¹ The bank maintains 12 branches in Non-MSA portions of New Hampshire (NH) and 1 in the Rockingham-Strafford, NH Metropolitan District (MD) (40484). The Rockingham-Strafford, NH MD is part of the larger Boston-Cambridge-Newton, Massachusetts (MA)-NH MSA. For evaluation purposes, examiners evaluated the Non-MSA and MD separately; however, the bank received one overall CRA rating for the combined assessment area.

As indicated in the following table, a majority of the bank's operations are within the Non-MSA assessment area. Additionally, the Non-MSA assessment area represents a larger geographic area than the Rockingham-Strafford, NH MD assessment area. Examiners assigned greater weight to the bank's performance in the Non-MSA in arriving at the overall rating considering the significant majority of operations and lending volume in that area.

¹ Combined Assessment Area represents the Non-MSA and MD assessment areas combined

Examiners used full-scope procedures to analyze the Non-MSA and the Rockingham-Strafford, NH MD assessment areas. The Non-MSA assessment area received a full-scope review as this area houses a majority of the bank's branches and activities. Examiners conducted a full-scope review of the Rockingham-Strafford, NH MD as this area is new since the prior evaluation.

The following table illustrates the distribution of sampled home mortgage loans in 2017, all HMDA reportable loans in 2018, sampled small business loans in 2018, the deposit market share, and the distribution of branches across each assessment area.

Assessment Area Breakdown of Loans, Deposits, and Branches						
Assessment Area	Loans		Deposits		Branches	
	\$(000s)	%	\$(000s)	%	#	%
Non-MSA, NH	100,722	91.0	712,053	99.1	12	92.3
Rockingham-Strafford, NH MD	9,921	9.0	6,246	0.9	1	7.7
Total	110,643	100.0	718,299	100.0	13	100.0
Source: Bank Records; FDIC Summary of Deposits (06/30/2019) Due to rounding, totals may not equal 100.0						

DESCRIPTION OF INSTITUTION

Background

MVSB is a NH chartered mutual savings bank headquartered in Meredith. The bank operates in central and southeastern portions of NH in Belknap, Carroll, Grafton, Rockingham, and Strafford Counties. MVSB is a wholly owned subsidiary of New Hampshire Mutual Bancorp (NHMB), a multi-bank mutual holding company. NHMB also wholly owns Merrimack County Savings Bank. Both banks operate in alliance under the single holding company in a partnership created in January 2013. As part of the alliance, each affiliate bank retained its name and state charter. On July 1, 2018, the Savings Bank of Walpole joined the NHMB organization. NHMB also owns MillRiver Trust Company, a non-depository trust company that offers wealth management services. The institution received a Satisfactory rating at its previous FDIC Performance Evaluation, dated June 6, 2016, based on ISI procedures.

Operations

The bank operates 13 full-service branches in NH, including its main office. The branches are located in Alton, Ashland, Gilford, Laconia, Melvin Village, Moultonborough (2), Meredith (2), Plymouth (2), Portsmouth, and Wolfeboro. The bank opened the Melvin Village branch on November 14, 2016 and the Portsmouth branch on September 9, 2017. MVSB also operates three full-service remote automated teller machines (ATMs) in Campton, Gilford, and Meredith. The bank did not close any branches, but closed the loan production office located in Hampton Falls, NH on March 31, 2018. No merger or acquisition activities occurred since the previous evaluation.

MVSB offers home mortgage, commercial, and consumer loans, but its primary focus is home mortgage lending. The institution provides a variety of consumer and commercial deposit services including checking, savings, money market, individual retirement accounts, certificates of deposit, and sweep accounts. Alternative banking services include internet, mobile, and, telephone banking; person-to-person payment features; and ATMs.

Ability and Capacity

As of March 31, 2019, the bank had total assets of \$970.3 million including total loans of \$845.7 million and total securities of \$68.3 million. The following table illustrates the bank's loan portfolio.

Loan Portfolio Distribution as of 3/31/2019		
Loan Category	\$(000s)	%
Construction and Land Development	49,220	5.8
Secured by Farmland	678	0.1
Secured by 1-4 Family Residential Properties	499,232	59.0
Secured by Multifamily (5 or more) Residential Properties	33,651	4.0
Secured by Nonfarm Nonresidential Properties	151,949	18.0
Total Real Estate Loans	734,730	86.9
Commercial and Industrial Loans	39,294	4.6
Agricultural Loans	0	0.0
Consumer Loans	57,623	6.8
Obligations of States and Political Subdivisions in the United States	3,311	0.4
Other Loans	10,712	1.3
Less: Unearned Income	0	0.0
Total Loans	845,670	100.0
<i>Source: Reports of Condition and Income. Due to rounding, totals may not equal 100.0</i>		

Examiners did not identify any financial, legal, or other impediments that affect the bank's ability to meet assessment area credit needs.

DESCRIPTION OF ASSESSMENT AREA

The CRA requires each financial institution to define one or more assessment area(s) within which examiners will evaluate its CRA performance. MVSB designated two separate assessment areas consisting of 42 census tracts. MVSB's Non-MSA assessment area includes 25 census tracts throughout portions of Belknap, Carroll, and Grafton Counties. MVSB's Rockingham-Strafford, NH MD assessment area includes 17 census tracts throughout portions of Rockingham and Stafford Counties. The Rockingham-Strafford, NH MD assessment area is new. The following sections discuss demographic and economic data for the combined assessment area.

Economic and Demographic Data

Of the 42 census tracts, there are no underserved, distressed, or designated disaster areas in the combined assessment area. Please refer to the full-scope assessment area evaluations for more detail on economic and demographic characteristics.

Competition

The combined assessment area is competitive for financial services. According to FDIC Deposit Market Share data as of June 30, 2018, 23 financial institutions operate 83 full-service branches within the combined assessment area. Of these institutions, MVSBS ranked 4th with a 13.2 percent deposit market share. The top three institutions, TD Bank, NA; Citizens Bank, NA; and Bank of New Hampshire captured 48.2 percent of the deposit market share.

There is a high level of competition for home mortgage loans among several banks, credit unions, and non-depository mortgage lenders in the combined assessment area. Although the bank was not subject to HMDA reporting requirements in 2017 and the Lending Test does not include a comparison to aggregate data, the aggregate data provides insight into the level of demand for home mortgage loans. In 2017, 308 lenders reported 6,099 originated or purchased home mortgage loans in the combined assessment area. The top five ranked home mortgage lenders accounted for 25.2 percent of the total market share.

Community Contact

As part of the evaluation process, examiners contact third parties active in the combined assessment area to assist in identifying the area's credit needs. This information helps determine whether local financial institutions are responsive to these needs. It also shows what credit opportunities are available.

Examiners relied on a recent community contact conducted with an economic development organization that serves the Greater Lakes Region of NH. The contact identified affordable housing as the most pressing need in the bank's assessment area and surrounding area. The contact further stated a need for non-traditional small business lending, especially for start-up businesses. Further, the contact indicated that financial institutions have been responsive to the credit and community development needs.

Credit and Community Development Needs and Opportunities

Examiners ascertained assessment area credit needs from demographic information, community contact information, and discussion with bank personnel. Based on community contact and bank management interviews, as well as demographic information, examiners determined affordable and workforce housing as the assessment area's primary community development needs. Small business, including non-traditional financing, is the assessment area's primary credit need.

CONCLUSIONS ON PERFORMANCE CRITERIA

LENDING TEST

MVSB demonstrated reasonable performance under the Lending Test within the combined assessment area. Geographic Distribution and Borrower Profile performance primarily support this conclusion. The bank's performance in the Non-MSA assessment area contributed more weight to the overall conclusion than performance in the Rockingham-Strafford MD assessment area.

Loan-to-Deposit Ratio

The LTD ratio is more than reasonable given the institution's size, financial condition, and assessment area credit needs. The bank's LTD ratio, calculated from Call Report data averaged 111.0 percent over the past 12 calendar quarters from June 30, 2016 to March 31, 2019. The ratio ranged from a low of 105.4 percent as of December 31, 2016, to a high of 114.8 percent as of March 31, 2019. The ratio remained generally stable during the evaluation period.

As shown in the following table, MVSB maintained a ratio higher than three comparable institutions. Examiners selected comparable institutions based on their asset size, geographic location, and lending focus.

Loan-to-Deposit Ratio Comparison		
Bank	Total Assets as of 3/31/2019 (\$000s)	Average Net LTD Ratio (%)
Meredith Village Savings Bank	970,253	111.0
Merrimack County Savings Bank	904,487	110.7
Woodsville Guaranty Savings Bank	501,527	101.9
Franklin Savings Bank	504,365	86.1
Source: Reports of Condition and Income 6/30/16 through 3/31/19		

Assessment Area Concentration

The bank originated a majority of home mortgage and small business loans, by number and dollar amount, within the combined assessment area. The level of lending inside the assessment area increased since the prior evaluation. The number of originations from 2017 to 2018 also increased given that 2017 represented a sample of loans; whereas, 2018 data reflected all HMDA reportable loans. See the following table for further information.

Lending Inside and Outside of the Combined Assessment Area										
Loan Category	Number of Loans				Total #	Dollar Amount of Loans \$(000s)				Total \$(000s)
	Inside		Outside			Inside		Outside		
	#	%	#	%		\$	%	\$	%	
Home Mortgage										
2017	44	74.6	15	25.4	59	9,325	64.7	5,086	35.3	14,412
2018	364	81.8	81	18.2	445	92,069	81.5	20,913	18.5	112,982
Subtotal	408	81.0	96	19.0	504	101,394	79.6	26,000	20.4	127,394
Small Business										
2018	43	84.3	8	15.7	51	9,249	91.8	828	8.2	10,077
Subtotal	43	84.3	8	15.7	51	9,249	91.8	828	8.2	10,077
Total	451	81.3	104	18.7	555	110,643	80.5	26,828	19.5	137,471
Source: Evaluation Period: 1/1/2017 - 12/31/2018										
HMDA Evaluation Period: 1/1/2017 - 12/31/2018										
Small Business Evaluation Period: 1/1/2018 - 12/31/2018										
Due to rounding, totals may not equal 100.0										

Geographic Distribution

The bank demonstrated reasonable Geographic Distribution performance, based on reasonable performance within both assessment areas. The bank's performance in the Non-MSA assessment area contributed more weight to the overall conclusion than performance in the Rockingham-Strafford NH MD assessment area. Please refer to the full-scope assessment area evaluations for more detail.

Borrower Profile

The bank demonstrated reasonable Borrower Profile performance, based on reasonable performance in each assessment area. The bank's performance in the Non-MSA assessment area contributed more weight to the overall conclusion than performance in the Rockingham-Strafford NH MD assessment area. Please refer to the full-scope assessment area evaluations for more detail.

Response to Complaints

The bank did not receive any CRA-related complaints since the previous evaluation; therefore, this criterion did not affect the Lending Test rating.

COMMUNITY DEVELOPMENT TEST

MVSB demonstrated adequate responsiveness to the community development needs of its combined assessment area through community development loans, qualified investments, and community development services. Examiners considered the institution's capacity and the need and availability of such opportunities. The bank's performance in the Non-MSA assessment area contributed more weight to the overall conclusion than performance in the Rockingham-

Strafford NH MD assessment area. Please refer to the full-scope assessment area evaluations for more detail.

Community Development Loans

MVSB originated 24 community development loans totaling \$12.8 million in its combined assessment area during the evaluation period. This level of activity represents 1.4 percent of average total assets and 1.7 percent of average total loans since the prior CRA evaluation. Of the 24 community development loans, 18 loans totaling \$1.8 million supported economic development, 3 loans totaling \$4.8 million provided affordable housing, and 3 loans totaling \$6.2 million supported a community service organization dedicated to serving low- and moderate income individuals. Seventeen community development loans directly benefited the Non-MSA assessment area and one benefited the Rockingham-Strafford MD assessment area. The remaining six loans served a broader statewide or regional area including the combined assessment area. This level of community development loans is a significant increase from the 15 loans totaling \$9.9 million at the prior evaluation. Please refer to the full-scope assessment area evaluations for more detail.

Qualified Investments

MVSB made 232 qualified investments totaling approximately \$1.4 million in its combined assessment area. The bank did not make any new qualified equity investments during the evaluation period. MVSB maintains three qualified prior period equity investments totaling \$569,856. Two totaling \$169,856 benefited the Non-MSA assessment area and one totaling \$400,000 provided statewide benefit. There were no equity investments in the Rockingham-Strafford MD assessment area. The dollar amount of equity investments represents 0.6 percent of average total assets and 7.0 percent of average total securities since the last CRA evaluation.

In addition to equity investments, the bank made 229 qualified donations totaling \$806,087, a slight increase by number from the prior evaluation. Of the 229 qualified donations, 222 directly benefited the Non-MSA assessment area and 4 benefited the Rockingham-Strafford MD assessment area. The bank's donations also included three donations totaling \$23,024 that served a broader statewide or regional area including the combined assessment area. Donations primarily benefited efforts to provide affordable housing, economic development, and services to low- or moderate-income individuals and families. Please refer to the full-scope assessment area evaluations for more detail.

Community Development Services

During the evaluation period, bank employees provided 3,168 hours of financial expertise or technical assistance to 46 different community development-related organizations in the combined assessment area. Of the 3,168 community development service hours, 2,748 hours, directly benefited the Non-MSA assessment area and 60 hours benefited the Rockingham-Strafford NH MD assessment area. Employees contributed an additional 360 hours that benefitted the broader statewide or regional area including the combined assessment area. Please refer to the full-scope assessment area evaluations for more detail.

DISCRIMINATORY OR OTHER ILLEGAL CREDIT PRACTICES REVIEW

Examiners did not identify any evidence of discriminatory or other illegal credit practices; therefore, this consideration did not affect the institution's overall CRA rating.

NON-METROPOLITAN AREAS – NEW HAMPSHIRE

(Full-Scope Review)

DESCRIPTION OF INSTITUTION'S OPERATIONS IN NON-MSA, NH

MVSB operates 12 of its 13 branches in the Non-MSA assessment area. Examiners placed more weight on this assessment area since it contains the majority of branches, deposits, and lending activity. The following sections discuss demographic and economic information for the Non-MSA assessment area.

Economic and Demographic Data

MVSB's Non-MSA assessment area includes 25 census tracts throughout portions of Belknap, Carroll, and Grafton Counties. The 25 census tracts reflect the following income designations according to the 2015 ACS data:

- 2 moderate-income tracts,
- 20 middle-income tracts, and
- 3 upper-income tracts.

The two moderate-income census tracts are located in Laconia. The following table illustrates select demographic characteristics of the Non-MSA assessment area.

Demographic Information of the Non-MSA Assessment Area						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	25	0.0	8.0	80.0	12.0	0.0
Population by Geography	108,216	0.0	8.6	83.5	7.9	0.0
Housing Units by Geography	73,252	0.0	5.7	81.8	12.5	0.0
Owner-Occupied Units by Geography	34,376	0.0	5.8	85.1	9.1	0.0
Occupied Rental Units by Geography	10,069	0.0	17.8	76.6	5.6	0.0
Vacant Units by Geography	28,807	0.0	1.3	79.6	19.1	0.0
Businesses by Geography	7,962	0.0	8.8	81.9	9.3	0.0
Farms by Geography	354	0.0	2.8	87.3	9.9	0.0
Family Distribution by Income Level	29,616	20.4	18.7	22.0	38.9	0.0
Household Distribution by Income Level	44,445	23.5	16.8	18.5	41.2	0.0
Median Family Income Non-MSAs – NH		\$71,699	Median Housing Value			\$234,076
			Median Gross Rent			\$912
			Families Below Poverty Level			6.2%
Source: 2015 ACS Census and 2018 D&B Data Due to rounding, totals may not equal 100.0 (*) The NA category consists of geographies that have not been assigned an income classification.						

The analysis of small business loans under the Borrower Profile criterion compares the distribution of businesses by gross annual revenues (GAR) level. According to 2018 D&B data, there were 7,962 non-farm businesses operating in the Non-MSA assessment area. GARs for these businesses follow.

- 84.6 percent have \$1 million or less.
- 5.5 percent have more than \$1 million.
- 9.9 percent have unknown revenues.

There are various employers within the Non-MSA assessment area. Service industries represent the largest portion of businesses at 40.6 percent; followed by retail trade at 13.8 percent; construction at 12.0 percent; and finance, insurance, and real estate at 7.8 percent. According to New Hampshire Employment Security's Economic and Labor Market Information Bureau as of February 2019, the top employers in the Non-MSA assessment area included Aavid Engineering Corporation, Gunstock Recreation Area, Mt. Attitash Lift Corporation, Dartmouth Hitchcock Medical Center, and Dartmouth College.

Examiners used the FFIEC-updated median family income level to analyze home mortgage loans under the Borrower Profile criterion. The following table shows the low-, moderate-, middle- and upper-income categories for the Non-MSA assessment area.

Median Family Income Ranges				
Median Family Incomes	Low <50%	Moderate 50% to <80%	Middle 80% to <120%	Upper ≥120%
NH Non-MSA Median Family Income (99999)				
2017 (\$73,000)	<\$36,500	\$36,500 to <\$58,400	\$58,400 to <\$87,600	≥\$87,600
2018 (\$80,600)	<\$40,300	\$40,300 to <\$64,480	\$64,480 to <\$96,720	≥\$96,720
Source: FFIEC				

Unemployment rates declined over the evaluation period, according to the U.S. BLS. The NH annual average unemployment rate (2.5) was lower than the nationwide average (4.0) during the evaluation period. The annual average unemployment rate in Belknap (2.6), Carroll (2.7), and Grafton (2.2) Counties was comparable to the NH state unemployment rate.

Competition

MVSB operates in a competitive financial market. According to June 30, 2018 Peer Deposit Market Share data, 11 financial institutions operated 45 branches in the Non-MSA assessment area. The bank ranked 2nd with a 25.5 percent deposit market share trailing Bank of New Hampshire, with a 26.1 percent market share.

There is a high level of competition for home mortgage loans within the Non-MSA assessment area. Although the bank was not required to report HMDA data in 2017, the aggregate data indicates the lending demand and opportunity in the Non-MSA assessment area. According to the most recent aggregate data, 261 lenders originated or purchased 3,728 home mortgage loans in the Non-MSA assessment area in 2017. Bank of New Hampshire; Wells Fargo Bank, NA; and Quicken Loans were the top rated institutions holding 20.4 percent of the market share.

CONCLUSIONS ON PERFORMANCE CRITERIA IN NON-MSA, NH

LENDING TEST

MVSB's lending levels within the Non-MSA assessment area reflect reasonable performance within this portion of the combined assessment area. The following sections discuss the bank's performance under each factor.

The sample of 2017 residential loans included 42 loans totaling \$9.0 million in the Non-MSA assessment area. In 2018, the bank originated 347 HMDA loans totaling \$86.3 million in the Non-MSA assessment area. Collectively, this lending activity accounts for 95.3 percent of the bank's home mortgage lending activity, by number of loans, in the combined assessment area. The 2018 sampled small business loans included 35 loans totaling \$5.5 million in the assessment area. This lending activity accounts for 81.4 percent of the bank's small business lending activity, by number of loans, in the combined assessment area.

Geographic Distribution

The geographic distribution of loans reflects reasonable dispersion throughout the Non-MSA assessment area. The bank's reasonable performance of home mortgage and small business lending supports this conclusion. Examiners focused on the percentage by number of loans in the moderate-income census tracts. There are no low-income tracts in the Non-MSA assessment area.

Home Mortgage Loans

The geographic distribution of home mortgage loans reflects reasonable dispersion throughout the Non-MSA assessment area. Examiners focused on the comparison to demographic data. As the following table shows, the bank's 2017 lending in moderate-income census tracts exceeded demographics by 1.3 percent. In 2018, lending in the moderate-income tracts dropped as a percent of overall lending and was less than demographics by 2.9 percent.

Geographic Distribution of Home Mortgage Loans					
Assessment Area: Non-MSA					
Tract Income Level	% of Owner-Occupied Housing Units	#	%	\$(000s)	%
Low					
2017	0.0	0	0.0	0	0.0
2018	0.0	0	0.0	0	0.0
Moderate					
2017	5.8	3	7.1	261	2.9
2018	5.8	10	2.9	868	1.0
Middle					
2017	85.1	34	81.0	8,078	89.8
2018	85.1	269	77.5	60,719	70.4
Upper					
2017	9.1	5	11.9	653	7.3
2018	9.1	68	19.6	24,680	28.6
Totals					
2017	100.0	42	100.0	8,992	100.0
2018	100.0	347	100.0	86,267	100.0

Source: 2015 ACS Census; 1/1/2017 - 12/31/2018 Bank Data, "--" data not available.
Due to rounding, totals may not equal 100.0

Small Business Loans

The geographic distribution of sampled small business loans reflects reasonable dispersion. Examiners focused on the comparison to business demographic data. In 2018, the bank originated one small business loan in the moderate-income tracts and trailed demographics. Of the businesses located in the moderate-income census tracts, 72.7 percent are very small businesses with GARs of less than \$0.5 million. It is common for very small businesses, with GARs of less than \$0.5 million, to use credit cards as a primary form of business.

Geographic Distribution of Small Business Loans					
Assessment Area: Non-MSA					
Tract Income Level	% of Businesses	#	%	\$(000s)	%
Low					
2018	0.0	0	0.0	0	0.0
Moderate					
2018	8.8	1	2.9	32	0.6
Middle					
2018	81.9	29	82.9	5,156	94.4
Upper					
2018	9.3	5	14.3	275	5.0
Totals					
2018	100.0	35	100.0	5,463	100.0
Source: 2018 D&B Data; 1/1/2018 - 12/31/2018 Bank Data; "-" data not available. Due to rounding, totals may not equal 100.0					

Borrower Profile

The distribution of borrowers reflects reasonable penetration among individuals of different income levels and businesses of different sizes in the Non-MSA assessment area. The bank's reasonable performance of home mortgage and small business lending supports this conclusion. Examiners focused on the percentage by number of home mortgage to low- and moderate-income borrowers. Examiners also focused on the percentage, by number, of small business loans to businesses with GARs of \$1.0 million or less.

Home Mortgage Loans

The distribution of borrowers reflects reasonable penetration among individuals of different income levels. Examiners focused on the comparison to demographic data. As illustrated in the following table, lending to low-income borrowers in 2017 and 2018 significantly trailed the percent of low-income families. The demand and opportunity for lending to low-income families is relatively limited. Approximately 6.2 percent of families in the assessment area have income below the poverty level, a sub-set of the low-income category. A low-income family in the Non-MSA assessment area, with an annual income of less than \$36,500 in 2017 and less than \$40,300 in 2018, may have difficulty qualifying for a mortgage under conventional underwriting standards considering a median housing value of \$234,076. This helps explain the difference between the bank's performance to low-income families and the 20.4 percent of families of this income level.

The bank's lending to moderate-income families was more in line with demographics. During both 2017 and 2018, the bank's lending was less than demographics, with a greater disparity noted with 2018 lending.

Distribution of Home Mortgage Loans by Borrower Income Level					
Assessment Area: Non-MSA					
Borrower Income Level	% of Families	#	%	\$(000s)	%
Low					
2017	20.4	3	7.1	198	2.2
2018	20.4	22	6.3	1,666	1.9
Moderate					
2017	18.7	7	16.7	971	10.8
2018	18.7	49	14.1	6,105	7.1
Middle					
2017	22.0	9	21.4	1,281	14.2
2018	22.0	71	20.5	12,386	14.4
Upper					
2017	38.9	23	54.8	6,543	72.8
2018	38.9	198	57.1	64,738	75.0
Not Available					
2017	0.0	0	0.0	0	0.0
2018	0.0	7	2.0	1,371	1.6
Totals					
2017	100.0	42	100.0	8,992	100.0
2018	100.0	347	100.0	86,267	100.0

Source: 2015 ACS Census; 1/1/2017 - 12/31/2018 Bank Data, "-" data not available.
Due to rounding, totals may not equal 100.0

Small Business Loans

The distribution of small business loans reflects reasonable penetration of loans to businesses with GARs of \$1 million or less. Examiners compared the bank's lending to demographics. In 2018, the bank made a majority of the sampled loans to businesses with GARs of \$1 million or less. Although lending is less than demographics, the data shows the percentage of all businesses, not just those who are in the market for a loan.

Distribution of Small Business Loans by Gross Annual Revenue Category					
Assessment Area: Non-MSA					
Gross Revenue Level	% of Businesses	#	%	\$(000s)	%
<=\$1,000,000					
2018	84.6	24	68.6	2,665	48.8
>\$1,000,000					
2018	5.5	11	31.4	2,798	51.2
Revenue Not Available					
2018	9.9	0	0.0	0	0.0
Totals					
2018	100.0	35	100.0	5,463	100.0
Source: 2018 D&B Data; 1/1/2018 - 12/31/2018 Bank Data; "-" data not available. Due to rounding, totals may not equal 100.0					

COMMUNITY DEVELOPMENT TEST

MVSB demonstrated adequate responsiveness to the community development needs of the Non-MSA assessment area through community development loans, qualified investments, and community development services. Examiners considered the institution's capacity and the need and availability of such opportunities.

Community Development Loans

MVSB originated 17 community development loans totaling \$8.1 million in the Non-MSA assessment area. Of the 17 community development loans, 12 loans totaling \$1.3 million supported economic development, two loans totaling \$576,000 benefitted affordable housing, and three loans totaling \$6.2 million benefitted an organization that provides community service to low- and moderate-income individuals.

Community Development Lending										
Assessment Area: Non-MSA										
Activity Year	Affordable Housing		Community Services		Economic Development		Revitalize or Stabilize		Totals	
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)
2016	0	0	0	0	3	760	0	0	3	760
2017	0	0	3	6,200	1	203	0	0	4	6,403
2018	0	0	0	0	6	266	0	0	6	266
YTD 2019	2	576	0	0	2	56	0	0	4	632
Total	2	576	3	6,200	12	1,285	0	0	17	8,061
Source: Bank Records										

Examples of MVSB's community development loans include the following:

- In 2017, the bank originated three loans totaling \$6.2 million to a non-profit human services organization located in Laconia. The organization primarily serves low- and moderate-income individuals and provides mental and physical healthcare for people suffering from mental illnesses. The bank's financing assisted the organization in consolidating its operations to one location and renovating that space.
- In 2019, the bank originated two loans totaling \$576,000 to a non-profit organization that provides affordable low-income housing. The loans financed the acquisition of the organization's headquarters in a moderate-income tract in Laconia.

Qualified Investments

MVSB made 224 qualified investments totaling \$944,170 within the Non-MSA assessment area. This dollar amount includes two prior qualified equity investments totaling \$169,856 and 222 donations totaling \$774,314. The following table illustrates qualified donations for the Non-MSA assessment area by purpose.

Qualified Investments										
Assessment Area: Non-MSA										
Activity Year	Affordable Housing		Community Services		Economic Development		Revitalize or Stabilize		Totals	
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)
Prior Period	2	170	0	0	0	0	0	0	2	170
2016	0	0	0	0	0	0	0	0	0	0
2017	0	0	0	0	0	0	0	0	0	0
2018	0	0	0	0	0	0	0	0	0	0
YTD 2019	0	0	0	0	0	0	0	0	0	0
Subtotal	2	170	0	0	0	0	0	0	2	170
Qualified Grants & Donations	13	62	198	528	11	184	0	0	222	774
Total	15	232	198	528	11	184	0	0	224	944
Source: Bank Records										

Examples of the bank's prior period-qualified investments include:

- **Laconia Area Community Land Trust (LACLT)** - In 2008, the bank invested \$110,000 in this non-profit affordable housing organization. As of May 31, 2019, the current book value is \$100,833. The organization's mission is to assist low- and moderate-income families achieve economic self-sufficiency through the development of permanent affordable housing. LACLT currently owns 365 permanent affordable rental housing units in Ashland, Gilford, Laconia, Meredith, Tilton, and Wolfeboro. LACLT also owns a transitional housing program for homeless families.

- **Gilford Village Knolls II Limited Partnership** - In 2006, the bank invested \$250,000 in this partnership. As of May 31, 2019, the current book value is \$69,023. The partnership invested in the construction of a 24-unit residential housing project in Gilford for low- and moderate-income senior citizens.

Examples of MVSB's donation activities include:

- **End 68 Hours of Hunger** - This non-profit's mission is to provide nourishing meals to children faced with food insecurities during the 68 hours between a free school lunch on Friday afternoon and the free school breakfast they receive on Monday morning.
- **Harbor Homes, Inc.** - This non-profit organization is the largest provider of permanent housing for the homeless and homeless veteran-specific housing. Additionally, the organization provides primary and behavioral health care and supportive services to more than 1,200 low-income individuals and families each year. The majority of those served are low- or moderate-income individuals.
- **Belknap House** - The Belknap House is a cold weather family homeless shelter. The organization serves families and homeless pregnant women living in Belknap County. The majority of those served are low- or moderate-income individuals.

Community Development Services

During the evaluation period, MVSB employees provided 2,748 hours of financial expertise or technical assistance to 45 different community development-related organizations in the Non-MSA assessment area. The following table illustrates the bank's community development services by year and purpose.

Community Development Services					
Assessment Area: Non-MSA					
Activity Year	Affordable Housing	Community Services	Economic Development	Revitalize or Stabilize	Totals
	#	#	#	#	#
2016	218	726	26	0	970
2017	30	923	138	0	1,091
2018	0	636	51	0	687
YTD 2019	0	0	0	0	0
Total	248	2,285	215	0	2,748
<i>Source: Bank Records</i>					

Examples of MVSB's service activities include:

- **Mount Washington Valley Habitat for Humanity** - This non-profit's mission is to eliminate the area's sub-standard housing by working in partnership with individuals in need to build simple, decent affordable homes. During the review period, a vice

president served on the Board.

- ***Moultonborough Meals on Wheels*** - This non-profit's mission is to address senior isolation and hunger. They provide nutritious meals, friendly visits, and safety checks. The majority of those who benefit from these services are low- and moderate-income individuals. During the review period, a vice president served on the Board.
- ***The Circle Program*** - This organization gives new opportunities to girls from low-income families in New Hampshire through year-round mentoring and residential summer camp programs. Founded in 1993, the Circle Program is located in Plymouth, NH. During the review period, a vice president served on the Board.

In addition, MVSB operates one branch in a moderate-income census tract of this assessment area. This branch demonstrates the availability of banking services to low- and moderate-income individuals.

METROPOLITAN AREAS – ROCKINGHAM-STRAFFORD, NH MD *(Full-Scope Review)*

DESCRIPTION OF INSTITUTION'S OPERATIONS IN ROCKINGHAM-STRAFFORD, NH MD

MVSB has one branch in the Rockingham-Strafford, NH MD. The bank expanded its assessment area to include portions of the Rockingham-Strafford, NH MD after opening a branch in Portsmouth September 19, 2017. A smaller portion of the bank's loans and deposits are within this assessment area when compared to the Non-MSA. Therefore, examiners gave less weight to the bank's performance in this area. The following section provides a full-scope analysis for the Rockingham-Strafford, NH MD assessment area.

Economic and Demographic Data

MVSB's Rockingham-Strafford, NH MD assessment area includes 17 census tracts throughout Rockingham and Stafford Counties. These 17 census tracts reflect the following income designations according to the 2015 ACS U.S. Census:

- 1 moderate-income tract,
- 11 middle-income tracts, and
- 5 upper-income tracts.

The moderate-income tract is located in Hampton. The following table illustrates select demographic characteristics of the Rockingham-Strafford, NH MD assessment area.

Demographic Information of the Rockingham-Strafford, NH MD Assessment Area						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	17	0.0	5.9	64.7	29.4	0.0
Population by Geography	58,384	0.0	2.5	68.9	28.6	0.0
Housing Units by Geography	30,931	0.0	7.3	63.0	29.6	0.0
Owner-Occupied Units by Geography	17,973	0.0	2.4	68.4	29.3	0.0
Occupied Rental Units by Geography	7,882	0.0	4.4	64.7	30.8	0.0
Vacant Units by Geography	5,076	0.0	29.5	41.5	29.1	0.0
Businesses by Geography	7,621	0.0	2.2	68.0	29.8	0.0
Farms by Geography	182	0.0	1.6	69.2	29.1	0.0
Family Distribution by Income Level	15,678	15.4	17.6	20.6	46.5	0.0
Household Distribution by Income Level	25,855	20.8	15.6	18.8	44.7	0.0
Median Family Income MSA - 40484 Rockingham County-Strafford County, NH MD		\$90,150	Median Housing Value			\$381,445
			Median Gross Rent			\$1,175
			Families Below Poverty Level			3.6%
Source: 2015 ACS Census and 2018 D&B Data Due to rounding, totals may not equal 100.0 (*) The NA category consists of geographies that have not been assigned an income classification.						

According to 2018 D&B data, there were 7,621 businesses operating in the Rockingham-Strafford, NH MD assessment area. GARs for these businesses are below:

- 80.2 percent have \$1 million or less.
- 8.0 percent have more than \$1 million.
- 11.8 percent have unknown revenues.

According to 2018 D&B data, there are various employers within the Rockingham-Strafford, NH MD assessment area, with service industries representing the largest portion of businesses at 43.6 percent; followed by retail trade at 14.7 percent; finance, insurance, and real estate at 10.5 percent; and construction at 6.5 percent. According to Moody's as of September 2018, top employers included Genesis Healthcare, Shaw's Supermarkets Inc., and Wentworth-Douglass Hospital.

Examiners used the FFIEC-updated median family income level to analyze home mortgage loans under the Borrower Profile criterion. The following table shows the low-, moderate-, middle-, and upper-income categories for the Rockingham-Strafford, NH MD assessment area.

Median Family Income Ranges				
Median Family Incomes	Low <50%	Moderate 50% to <80%	Middle 80% to <120%	Upper ≥120%
Rockingham County-Strafford County, NH MD Median Family Income (40484)				
2017 (\$93,800)	<\$46,900	\$46,900 to <\$75,040	\$75,040 to <\$112,560	≥\$112,560
2018 (\$101,300)	<\$50,650	\$50,650 to <\$81,040	\$81,040 to <\$121,560	≥\$121,560
Source: FFIEC				

According to the U.S. BLS, unemployment rates declined over the evaluation period. The annual average unemployment rate in Rockingham County (2.9) was slightly higher than the NH state average unemployment rate (2.5). Stafford County's unemployment rate (2.4) was slightly lower than the NH state annual average unemployment rate

Competition

MVSB operates in a competitive financial market. According to June 30, 2018 Peer Deposit Market Share data, 18 financial institutions operated 38 branches in the Rockingham-Strafford, NH MD assessment area. Of these institutions, MVSB ranked 16th with a 0.02 percent deposit market share. The top three institutions include TD Bank, NA; Citizens Bank, NA; and Bank of America, NA.

There is a high level of competition for home mortgage loans within the Rockingham-Strafford, NH MD assessment area. According to the most recent aggregate data, 225 lenders originated or purchased 2,371 home mortgage loans in the Rockingham-Strafford, NH MD assessment area in 2017. Wells Fargo Bank, NA; Lendus LLC; and Optima Bank and Trust were the top rated institutions holding 17.9 percent of the market share.

CONCLUSIONS ON PERFORMANCE CRITERIA IN ROCKINGHAM-STRAFFORD, NH MD

LENDING TEST

MVSB's lending levels within the Rockingham-Strafford, NH MD assessment area reflect reasonable performance within this portion of the combined assessment area. The following sections discuss the bank's performance under each factor.

The 2017 sample of residential loans included two loans totaling \$333,000 in the Rockingham-Strafford, NH MD assessment area. In 2018, the bank originated 17 home mortgage loans totaling \$5.8 million. Collectively, this level of lending activity, by number of loans, accounts for 4.6 percent of the bank's home mortgage lending activity in the combined assessment area. The 2018 sampled small business loans included eight loans totaling \$3.8 million. This level of lending activity accounts for 18.6 percent of the bank's small business lending activity, by number of sampled loans, in the combined assessment area.

Geographic Distribution

The geographic distribution of loans reflects reasonable dispersion throughout the Rockingham-Strafford, NH MD assessment area. The bank's reasonable performance of home mortgage lending supports this conclusion. Examiners focused on the percentage by number of loans in the moderate-income census tract. There are no low-income tracts in the Rockingham-Strafford, NH MD assessment area. The bank's small business lending performance did not materially affect overall conclusions given the limited volume of sampled small business loans in this area.

Home Mortgage Loans

The geographic distribution of home loans reflects reasonable dispersion throughout the Rockingham-Strafford, NH MD assessment area. Examiners focused on the comparison to demographic data. In 2017, of the two sampled loans, the bank did not originate any in the moderate-income tract. This area was new to the bank as the Portsmouth branch opened in September 2017. In 2018, performance improved. The bank originated 4 of the 17 loans in the moderate-income tract. This performance exceeded the percent of owner-occupied housing units by 21.1 percentage points.

Small Business Loans

In 2018, of the eight sampled loans, the bank originated three in the moderate-income tract. The bank's performance exceeded demographics. However, given the small volume of sampled small business loans, the difference of one loan can significantly affect a meaningful conclusion.

Borrower Profile

The distribution of borrowers reflects reasonable penetration among individuals of different income levels in the Rockingham-Strafford, NH MD assessment area. The bank's reasonable performance of home mortgage lending supports this conclusion. Examiners focused on the percentage by number of home mortgage loans to low- and moderate-income borrowers. Examiners also reviewed the percentage by number of small business loans to businesses with GARs of \$1 million or less. However, given the limited volume of sampled small business loans in this area, the bank's small business lending performance did not materially affect overall conclusions.

Home Mortgage Loans

The distribution of borrowers reflects reasonable penetration among individuals of different income levels. Of the two sampled loans during 2017, the bank did not originate any loans to low- or moderate-income individuals. The bank opened the Portsmouth branch and added the Rockingham-Strafford, NH MD to its assessment area on September 19, 2017. The lack of a branch in this assessment area during a majority of 2017 contributed to the lower volume of sampled residential loans in the Rockingham-Strafford, NH MD.

In 2018, of the 17 originations in this area, the bank originated one loan to a low-income borrower and one to a moderate-income borrower. The bank's performance was significantly less than the percent of low-income families and moderate-income families. Although the bank's lending is less than demographics, performance is reasonable, as the bank is new to the Rockingham-Strafford, NH MD assessment area.

Small Business Loans

In 2018, of the eight sampled loans in this area, seven were to businesses with GARs of \$1.0 or less which exceeded demographics. However, given the limited number of loans, the addition of a loan or two can significantly affect a meaningful conclusion.

COMMUNITY DEVELOPMENT TEST

MVSB demonstrated adequate responsiveness to the community development needs of the Rockingham-Strafford, NH MD assessment area through community development loans, qualified investments, and community development services. Examiners considered the institution's capacity and the need and availability of such opportunities.

Community Development Loans

MVSB originated one community development loan totaling \$4.2 million during the evaluation period within the Rockingham-Strafford, NH MD assessment area. In 2016, the bank originated a \$4.2 million loan to a non-profit affordable housing development corporation. The loan financed the construction of a 24-unit apartment building for low- and moderate-income senior residents in Hampton Falls, NH. Of the total units, 22 are income-restricted for low- and moderate-income borrowers and 2 units are available at market rent. The bank financed the loan in conjunction with the Federal Home Loan Bank's Affordable Housing Program, New Hampshire Housing Finance Agency capital subsidy, and Low-Income Housing Tax Credits.

Qualified Investments

MVSB made four qualified donations totaling \$8,750 and no equity investments within the Rockingham-Strafford, NH MD. Examples include:

- ***Chase Home for Children*** - This non-profit organization provides residential and home-based services to at-risk youth and their families. Both programs help youth develop social, academic, and emotional skills to become contributing members of society. The majority of those served are low- and moderate-income individuals.
- ***GATHER Meals 4 Kids (M4K)*** - This non-profit organization's M4K program provides meals during summer and school vacations to school-age children eligible for free or reduced school lunch.

Community Development Services

During the evaluation period, employees provided 60 hours of financial expertise or technical assistance to one economic development-related organization within the Rockingham-Strafford, NH MD. The Coastal Economic Development Corporation (CEDC) is a non-profit economic development organization with a mission to serve new and growing businesses in the 11 communities along the NH Seacoast. CEDC partners with regional and local banks to help provide subordinate financing to projects that are credit-worthy, but lack adequate capital for

completion. During the evaluation period, a vice president of commercial lending served as the Loan Committee Chairperson.

GLOSSARY

Aggregate Lending: The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

Area Median Income: The median family income for the MSA, if a person or geography is located in an MSA; or the statewide nonmetropolitan median family income, if a person or geography is located outside an MSA.

Assessment Area: A geographic area delineated by the bank under the requirements of the Community Reinvestment Act.

Census Tract: A small, relatively permanent statistical subdivision of a county or equivalent entity. The primary purpose of census tracts is to provide a stable set of geographic units for the presentation of statistical data. Census tracts generally have a population size between 1,200 and 8,000 people, with an optimum size of 4,000 people. Census tract boundaries generally follow visible and identifiable features, but they may follow nonvisible legal boundaries in some instances. State and county boundaries always are census tract boundaries.

Combined Statistical Area (CSA): A combination of several adjacent metropolitan statistical areas or micropolitan statistical areas or a mix of the two, which are linked by economic ties.

Community Development: For loans, investments, and services to qualify as community development activities, their primary purpose must:

- (1) Support affordable housing for low- and moderate-income individuals;
- (2) Target community services toward low- and moderate-income individuals;
- (3) Promote economic development by financing small businesses or farms;
- (4) Provide activities that revitalize or stabilize low- and moderate-income geographies, designated disaster areas, or distressed or underserved nonmetropolitan middle-income geographies; or
- (5) Enable or facilitate projects or activities that address needs regarding foreclosed or abandoned residential properties in designated target areas.

Community Development Corporation (CDC): A CDC allows banks and holding companies to make equity type of investments in community development projects. Bank CDCs can develop innovative debt instruments or provide near-equity investments tailored to the development needs of the community. Bank CDCs are also tailored to their financial and marketing needs. A CDC may purchase, own, rehabilitate, construct, manage, and sell real property. Also, it may make equity or debt investments in development projects and in local businesses. The CDC activities are expected to directly benefit low- and moderate-income groups, and the investment dollars should not represent an undue risk on the banking organization.

Community Development Financial Institutions (CDFIs): CDFIs are private intermediaries (either for profit or nonprofit) with community development as their primary mission. A CDFI facilitates the flow of lending and investment capital into distressed communities and to individuals who have been unable to take advantage of the services offered by traditional financial institutions. Some basic types of CDFIs include community development banks, community development loan funds, community development credit unions, micro enterprise funds, and community development venture capital funds.

A certified CDFI must meet eligibility requirements. These requirements include the following:

- Having a primary mission of promoting community development;
- Serving an investment area or target population;
- Providing development services;
- Maintaining accountability to residents of its investment area or targeted population through representation on its governing board of directors, or by other means;
- Not constituting an agency or instrumentality of the United States, of any state or political subdivision of a state.

Community Development Loan: A loan that

- (1) Has as its primary purpose community development; and
- (2) Except in the case of a wholesale or limited purpose bank:
 - (i) Has not been reported or collected by the bank or an affiliate for consideration in the bank's assessment area as a home mortgage, small business, small farm, or consumer loan, unless it is a multifamily dwelling loan (as described in Appendix A to Part 203 of this title); and
 - (ii) Benefits the bank's assessment area(s) or a broader statewide or regional area including the bank's assessment area(s).

Community Development Service: A service that

- (1) Has as its primary purpose community development;
- (2) Is related to the provision of financial services; and
- (3) Has not been considered in the evaluation of the bank's retail banking services under § 345.24(d).

Consumer Loan(s): A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans.

Core Based Statistical Area (CBSA): The county or counties or equivalent entities associated with at least one core (urbanized area or urban cluster) of at least 10,000 population, plus adjacent counties having a high degree of social and economic integration with the core as measured through commuting ties with the counties associated with the core. Metropolitan and Micropolitan Statistical Areas are the two categories of CBSAs.

Distressed Middle-Income Nonmetropolitan Geographies: A nonmetropolitan middle-income geography will be designated as distressed if it is in a county that meets one or more of the following triggers:

- (1) An unemployment rate of at least 1.5 times the national average;
- (2) A poverty rate of 20 percent or more; or
- (3) A population loss of 10 percent or more between the previous and most recent decennial census or a net migration loss of 5 percent or more over the 5-year period preceding the most recent census.

Family: Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family. Other family is further classified into "male householder" (a family with a male householder and no wife present) or "female householder" (a family with a female householder and no husband present).

Family Income: Includes the income of all members of a family that are age 15 and older.

FFIEC-Estimated Income Data: The Federal Financial Institutions Examination Council (FFIEC) issues annual estimates which update median family income from the metropolitan and nonmetropolitan areas. The FFIEC uses American Community Survey data and factors in information from other sources to arrive at an annual estimate that more closely reflects current economic conditions.

Full-Scope Review: A full-scope review is accomplished when examiners complete all applicable interagency examination procedures for an assessment area. Performance under applicable tests is analyzed considering performance context, quantitative factors (for example, geographic distribution, borrower profile, and total number and dollar amount of investments), and qualitative factors (for example, innovativeness, complexity, and responsiveness).

Geography: A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants; the amount of loan requested; and the disposition of the application (approved, denied, and withdrawn).

Home Mortgage Disclosure Loan Application Register (HMDA LAR): The HMDA LARs record all applications received for residential purchase, refinance, home improvement, and temporary-to-permanent construction loans.

Home Mortgage Loans: Includes home purchase and home improvement loans as defined in the HMDA regulation. This definition also includes multi-family (five or more families) dwelling loans, loans to purchase manufactured homes, and refinancings of home improvement and home purchase loans.

Household: Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

Household Income: Includes the income of the householder and all other persons that are age 15 and older in the household, whether related to the householder or not. Because many households are only one person, median household income is usually less than median family income.

Housing Unit: Includes a house, an apartment, a mobile home, a group of rooms, or a single room that is occupied as separate living quarters.

Limited-Scope Review: A limited scope review is accomplished when examiners do not complete all applicable interagency examination procedures for an assessment area. Performance under applicable tests is often analyzed using only quantitative factors (for example, geographic distribution, borrower profile, total number and dollar amount of investments, and branch distribution).

Low-Income: Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent in the case of a geography.

Low Income Housing Tax Credit: The Low-Income Housing Tax Credit Program is a housing program contained within the Internal Revenue Code of 1986, as amended. It is administered by the U.S. Department of the Treasury and the Internal Revenue Service. The U.S. Treasury Department distributes low-income housing tax credits to housing credit agencies through the Internal Revenue Service. The housing agencies allocate tax credits on a competitive basis.

Developers who acquire, rehabilitate, or construct low-income rental housing may keep their tax credits. Or, they may sell them to corporations or investor groups, who, as owners of these properties, will be able to reduce their own federal tax payments. The credit can be claimed annually for ten consecutive years. For a project to be eligible, the developer must set aside a specific percentage of units for occupancy by low-income residents. The set-aside requirement remains throughout the compliance period, usually 30 years.

Market Share: The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

Median Income: The median income divides the income distribution into two equal parts, one having incomes above the median and other having incomes below the median.

Metropolitan Division (MD): A county or group of counties within a CBSA that contain(s) an urbanized area with a population of at least 2.5 million. A MD is one or more main/secondary counties representing an employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

Metropolitan Statistical Area (MSA): CBSA associated with at least one urbanized area having a population of at least 50,000. The MSA comprises the central county or counties or equivalent entities containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

Micropolitan Statistical Area: CBSA associated with at least one urbanized area having a population of at least 10,000, but less than 50,000.

Middle-Income: Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 and less than 120 percent in the case of a geography.

Moderate-Income: Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 and less than 80 percent in the case of a geography.

Multi-family: Refers to a residential structure that contains five or more units.

Nonmetropolitan Area: All areas outside of metropolitan areas. The definition of nonmetropolitan area is not consistent with the definition of rural areas. Urban and rural classifications cut across the other hierarchies. For example, there is generally urban and rural territory within metropolitan and nonmetropolitan areas.

Owner-Occupied Units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

Qualified Investment: A lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

Rated Area: A rated area is a state or multistate metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate metropolitan area, the institution will receive a rating for the multistate metropolitan area.

Rural Area: Territories, populations, and housing units that are not classified as urban.

Small Business Investment Company (SBIC): SBICs are privately-owned investment companies which are licensed and regulated by the Small Business Administration (SBA). SBICs provide long-term loans and/or venture capital to small firms. Because money for venture or risk investments is difficult for small firms to obtain, SBA provides assistance to SBICs to stimulate and supplement the flow of private equity and long-term loan funds to small companies. Venture capitalists participate in the SBIC program to supplement their own private capital with funds borrowed at favorable rates through SBA's guarantee of SBIC debentures. These SBIC debentures are then sold to private investors. An SBIC's success is linked to the growth and profitability of the companies that it finances. Therefore, some SBICs primarily assist businesses with significant growth potential, such as new firms in innovative industries. SBICs finance small firms by providing straight loans and/or equity-type investments. This kind of financing gives them partial ownership of those businesses and the possibility of sharing in the companies' profits as they grow and prosper.

Small Business Loan: A loan included in "loans to small businesses" as defined in the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$1 million or less and are either secured by nonfarm nonresidential properties or are classified as commercial and industrial loans.

Small Farm Loan: A loan included in "loans to small farms" as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland, including farm residential and other improvements, or are classified as loans to finance agricultural production and other loans to farmers.

Underserved Middle-Income Nonmetropolitan Geographies: A nonmetropolitan middle-income geography will be designated as underserved if it meets criteria for population size, density, and dispersion indicating the area's population is sufficiently small, thin, and distant from a population center that the tract is likely to have difficulty financing the fixed costs of meeting essential community needs.

Upper-Income: Individual income that is 120 percent or more of the area median income, or a median family income that is 120 percent or more in the case of a geography.

Urban Area: All territories, populations, and housing units in urbanized areas and in places of 2,500 or more persons outside urbanized areas. More specifically, "urban" consists of territory, persons, and housing units in places of 2,500 or more persons incorporated as cities, villages, boroughs (except in Alaska and New York), and towns (except in the New England states, New York, and Wisconsin).

"Urban" excludes the rural portions of "extended cities"; census designated place of 2,500 or more persons; and other territory, incorporated or unincorporated, including in urbanized areas.

SECTION 3

BRANCH LISTING

<p>Alton - Branch/ATM 82 Wolfeboro Highway Route 28 Wolfeboro County Code - 003 603-875-8500 Census Tract - 9561.00 3 - Middle Income MSA Code – N/A</p> <p>Lobby Hours - Mon-Wed 9:00 am to 4:00 pm Thurs 9:00 am to 5:00 pm Fri 9:00 am to 6:00 pm</p> <p>Drive-up Hours - Mon-Wed 8:30 am to 5:00 pm Thurs 8:30 am to 5:00 pm Fri 8:30 am to 6:00 pm Sat 8:30 am to 1:00 pm</p>	<p>Ashland - Branch/ATM 5 Riverside Drive Ashland County Code - 009 603-968-7103 Census Tract - 9611.00 3 - Middle Income MSA Code – N/A</p> <p>Lobby Hours - Mon-Wed 9:00 am to 4:00 pm Thurs 9:00 am to 5:00 pm Fri 9:00 am to 5:00 pm Sat 8:30 am to Noon</p> <p>Drive-up Hours - Mon-Wed 8:30 am to 5:00 pm Thurs 8:30 am to 5:00 pm Fri 8:30 am to 6:00 pm Sat 8:30 am to Noon</p>	<p>Center Harbor - Branch/ATM 28 State Route 25 Moultonborough County Code- 003 603-253-7303 Census Tract - 9563.00 4 – Upper Income MSA Code – N/A</p> <p>Lobby Hours - Mon-Wed 9:00 am to 4:00 pm Thurs 9:00 am to 5:00 pm Fri 9:00 am to 5:00 pm Sat 8:30 am to Noon</p> <p>Drive-up Hours - Mon-Wed 8:30 am to 5:00 pm Thurs 8:30 am to 5:00 pm Fri 8:30 am to 6:00 pm Sat 8:30 am to Noon</p>
<p>Gilford - Branch/ATM 1383 Lakeshore Road Gilford County Code - 001 603-528-1500 Census Tract - 9664.02 3 - Middle Income MSA Code – N/A</p> <p>Lobby Hours - Mon-Wed 9:00 am to 4:00 pm Thurs 9:00 am to 5:30 pm Fri 9:00 am to 5:30 pm Sat 8:30 am to Noon</p> <p>Drive-up Hours - Mon-Wed 7:30 am to 5:30 pm Thurs 7:30 am to 5:30 pm Fri 7:30 am to 5:30 pm Sat 8:30 am to Noon</p>	<p>Laconia - Branch/ATM 379 South Main Street Laconia County Code - 001 603-527-6030 Census Tract - 9659.00 2 – Moderate Income MSA Code – N/A</p> <p>Lobby Hours - Mon-Wed 8:30 am to 5:00 pm Thurs & Fri 8:30 am to 6:00 pm Sat 8:30 am to Noon</p> <p>Drive-up Hours - Mon-Wed 7:30 am to 5:30 pm Thurs & Fri 7:30 am to 6:00 pm Sat 8:30 am to Noon</p>	<p>Main Office - Branch/ATM 24 State Route 25 Meredith County Code - 001 603-279-7986 Census Tract - 9652.00 3 - Middle Income MSA Code – N/A</p> <p>Lobby Hours Mon-Wed 9:00 am to 4:00 pm Thurs 9:00 am to 5:00 pm Fri 9:00 am to 5:00 pm Sat 8:30 am to Noon</p> <p>Drive-up Hours Mon-Wed 8:00 am to 5:00 pm Thurs 8:00 am to 5:00 pm Fri 8:00 am to 6:00 pm Sat 8:00 am to Noon</p>

<p>Melvin Village - Branch 448 Governor Wentworth Highway Melvin Village County Code - 003 603-544-2019 Census Tract - 9564.00 3 - Middle Income MSA Code – N/A</p> <p>*Lobbies temporarily closed for appointment only due to COVID.</p> <p>Lobby Hours - Mon, Wed, Fri 8:30 am - Noon; 12:30 pm to 2:30 pm Sat 8:30 am to Noon</p>	<p>Moultonborough - Branch/ATM 991 State Route 25 Moultonborough County Code - 003 603-476-2300 Census Tract - 9563.00 4 – Upper Income MSA Code – N/A</p> <p>Lobby Hours - Mon-Wed 9:00 am to 4:00 pm Thurs 9:00 am to 5:00 pm Fri 9:00 am to 5:00 pm Sat 8:30 am to Noon</p> <p>Drive-up Hours - Mon-Wed 8:30 am to 5:00 pm Thurs 8:30 am to 5:00 pm Fri 8:30 am to 6:00 pm Sat 8:30 am to Noon</p>	<p>Plymouth – Hannaford - Branch/ATM 389 Tenney Mountain Highway Plymouth County Code - 009 603-536-3200 Census Tract - 9610.00 3 - Middle Income MSA Code – N/A</p> <p>Branch Temporarily Closed due to COVID - 19</p>
<p>Plymouth - Main Street - Branch/ATM 131 Main Street Plymouth County Code - 009 603-536-8228 Census Tract - 9610.00 3 - Middle Income MSA Code – N/A</p> <p>Lobby Hours - Mon-Wed 9:00 am to 4:00 pm Thurs 9:00 am to 5:00 pm Fri 9:00 am to 5:00 pm Sat 8:30 am to Noon</p> <p>Drive-up Hours - Mon-Wed 8:30 am to 5:00 pm Thurs 8:30 am to 5:00 pm Fri 8:30 am to 6:00 pm Sat 8:30 am to Noon</p>	<p>Portsmouth - Branch/ATM 2839 Lafayette Road Portsmouth County Code - 015 603-334-9661 Census Tract - 1072.00 3 - Middle Income MSA Code – 40484</p> <p>Lobby Hours Mon-Fri 9:00 am to 5:00 pm Sat 8:30 am to 12:30 pm</p> <p>Drive-up Hours Mon-Fri 8:00 am to 5:30 pm Sat 8:30 am to 12:30 pm</p>	<p>Route 104 - Branch/ATM 71 NH Route 104 Meredith County Code - 001 603-279-274 Census Tract - 9653.00 3 - Middle Income MSA Code – N/A</p> <p>Lobby Hours Mon-Wed 9:00 am to 4:00 pm Thurs 9:00 am to 5:00 pm Fri 9:00 am to 5:00 pm Sat 8:30 am to Noon</p> <p>Drive-up Hours Mon-Wed 8:30 am to 5:00 pm Thurs 8:30 am to 5:00 pm Fri 8:30 am to 6:00 pm Sat 8:30 am to Noon</p>

<p>Wolfeboro - Branch/ATM 66 North Main Street Wolfeboro County Code- 003 603-569-6655 Census Tract - 9561.00 3 - Middle Income MSA Code – N/A</p> <p>Lobby Hours - Mon-Wed 8:30 am to 5:00 pm Thurs & Fri 8:30 am to 5:30 pm Sat 8:30 am to 12:30 pm</p> <p>Drive-up Hours - Mon-Wed 8:00 am to 5:00 pm Thurs & Fri 8:00 am to 6:00 pm Sat 8:30 am to 12:30 pm</p>	<p>Campton – ATM Deposit Taking Route 49 Campton County Code - 009 Census Tract - 9608.00 3 - Middle Income MSA Code – N/A</p> <p>Gilford - ATM 1458 Lakeshore Drive Gilford County Code - 001 Census Tract - 9664.01 4 – Upper Income MSA Code – N/A</p>	<p>Meredith – ATM 38 NH Route 25 Meredith County Code - 001 Census Tract - 9652.00 3 - Middle Income MSA Code – N/A</p> <p>Tilton – ATM Deposit Taking 61 Laconia Road Tilton County Code - 001 Census Tract - 9655.98 3 – Middle Income MSA Code – N/A</p>
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SECTION 4

BRANCHES OPENED and/or CLOSED

MEREDITH VILLAGE SAVINGS BANK

LIST OF BRANCHES CLOSED

There were no offices of Meredith Village Savings Bank that were permanently closed during 2019, 2020, and YTD 2021

Please Note: The Plymouth Hannaford Office was temporarily closed in March of 2020 due to COVID and was re-opened in May of 2021

There is an ATM at this location, it does not accept deposits. This ATM was shut down in March of 2020 due to COVID and was brought back into service in November of 2020

MEREDITH VILLAGE SAVINGS BANK

List of Branches/Offices Opened

There were no Meredith Village Savings Bank Branches/Offices opened during 2019, 2020, and YTD 2021

Please Note: In February of 2021 Meredith Village Savings Bank installed a deposit taking ATM in Tilton, NH. The address of this machine is as follows:

Tilton ATM

61 Laconia Rd

Tilton NH 03276

SECTION 5
LIST OF SERVICES

MVSB DEPOSIT PRODUCTS

Meredith Village Savings Bank offers a variety of deposit products - here is a listing as of March 2021

❖ **Personal Banking Products:**

❖ **Checking Accounts:**

▪ **Better Checking-** Our most popular checking account. No minimum balance requirements and no monthly service charge – with the added bonus of earning interest on balances over \$100.

- No monthly service charge
- Minimum deposit to open: \$10
- A minimum daily collected balance of \$100 is required to earn interest
- Interest compounded and credited monthly
- \$500 Courtesy Pay limit
- Optional Mutual Benefits membership for a monthly fee

▪ **Everyday Checking-** Our most basic checking account offering. No minimum balance requirements and no monthly service charge.

- No monthly service charge
- Minimum deposit to open: \$10
- \$300 Courtesy Pay limit
- Optional Mutual Benefits membership for a monthly fee

▪ **Senior Checking** - Customers over 62 years of age. Like Better Checking, you'll enjoy no minimum balance requirements or monthly service charge and you'll earn interest on balances over \$100.

- No monthly service charge
- Minimum deposit to open: \$10
- Earns interest of \$100 or greater
- Interest compounded daily, credited monthly
- No charge for basic checks in single style. Other styles are 50% off.
- \$750 Courtesy Pay limit
- Optional Mutual Benefits membership for a monthly fee

▪ **Premier Checking-** A benefits-rich loyalty account for customers with a combined deposit and loan balance of \$15,000 or greater, or who have an investment account relationship with our wealth management affiliate. Get complimentary checks, special discounts on loan products and exclusive access to our Premier Money Market. No monthly service charge

- Minimum deposit to open: \$10
- Earns interest on balances \$500 and greater. Tiered interest rates. The required daily collected balances for each rate tier are: \$500-\$2,499.99; \$2,500 - \$49,999.99; \$50,000 or more
- Interest compounded daily, credited monthly
- Monthly service charge of \$15 waived with \$15,000 combined loan and deposit account balance* or a relationship with Meredith Village Savings Bank's wealth management affiliate.
- No charge for basic checks in single style. Other styles are 50% off.

- \$250 discount on mortgage closing costs
- Waiver on Check Reserve Line of Credit annual fee
- \$1,000 Courtesy Pay Limit
- Optional Mutual Benefits membership for a monthly fee
- Discounted Consumer Loan rates with autopay**

***Combined monthly balance consists of average collected monthly balance in all checking and savings accounts, ledger balance for CDs, and all outstanding balances on home equity lines or credit, home equity loans, installment loans and mortgages owned and/or serviced by Meredith Village Savings Bank.*

*** Discount does not apply to home equity lines of credit or loans, collateral and stock loans, time loans or Check Reserve line of credit.*

❖ **Services available for all Personal Checking Accounts:**

- ❖ Debit MasterCard®
- ❖ iTalk banking access
- ❖ Online and Mobile Banking access
- ❖ Monthly statement, including images of paid checks
- ❖ eStatements
- ❖ Combined Statements
- ❖ Overdraft protection available
 - Account to Account *or*
 - Line of Credit (pending approval)
- ❖ Online Banking Bill Pay option
- ❖ Mobile Deposits
- ❖ Fraud Monitoring
- ❖ Direct Deposit and Automatic Payments
- ❖ One free Money Order and Cashier's Check per day per customer

❖ **Savings Accounts:**

▪ **Everyday Savings** - Build your savings all while having easy access to your funds. You'll earn tiered interest on balances over \$100.

- No monthly service charge
- Minimum deposit to open: \$10
- A minimum daily collected balance of \$100 is required to earn interest
- Tiered interest rates. The required daily collected balances for each rate tier are: \$100-\$2,499.99; \$2,500 - \$9,999.99; \$10,000 - \$24,999.99; \$25,000 or more
- Interest compounded and credited monthly

▪ **Youth Savings** - A statement savings account specially designed for children and young adults under the age of 18.

- No monthly service charge
- Minimum deposit to open: \$1
- A minimum daily balance of \$1 or greater is required to earn interest

- Interest compounded daily, credited monthly
- **Goal-Setter Savings** – A savings options which can be opened anytime throughout the year and choose one or multiple maturity dates for the funds to be dispersed. It's a great way to save for holidays, a trip, down payment, tax bills twice a year—or any other goal you have in mind!
- No monthly service charge
 - Minimum deposit to open: \$2
 - A minimum daily collected balance of \$2 or greater is required to earn interest
 - Account is funded by automatic transfers from the SBW checking, savings, or another financial institution that you designate and for the amount and frequency preferred.
- **Everyday Money Market** - Save for the future and make your money work harder for you, while still having easy access to your funds online or by check.
- No monthly service charge
 - Minimum deposit to open \$500
 - A minimum daily collected balance of \$1,000 is required to earn interest
 - Interest is earned on a tiered rate. The required daily collected balances for each rate tier are: \$1,000 - \$9,999.99; \$10,000 - \$24,999.99; \$25,000 - \$99,999.99; \$100,000 - \$249,999.99; \$250,000 and over
 - Money Market checks are available
 - \$750 Courtesy Pay
- **Premier Money Market** - Save for the future and make your money work harder for you, while still having easy access to your funds online or by check. Exclusively available to Premier Checking account holders. This account offers a special interest rate and allows you the opportunity to earn interest while providing the flexibility of writing checks and completing electronic transactions.
- \$10 monthly service charge waived with \$25,000 average collected balance
 - Minimum deposit to open \$25,000
 - Average collected balance of \$25,000 is required to earn interest
 - Interest is earned on a tiered rate. The required daily collected balances for each rate tier are: \$1,000 - \$9,999.99; \$25,000 - \$49,999.99; \$50,000 - \$99,999.99; \$100,000 - \$249,999.99; \$250,000 and over
 - Money Market checks are available
 - \$750 Courtesy Pay
- **Health Savings Accounts (HSA)** – Save for current and future medical expenses in an interest bearing checking account. These accounts allow for payment of qualified expenses by debit card or check (online Bill Pay or standard check). Tax advisors should be consulted for tax implications.
- No monthly service charge
 - No minimum balance requirement
 - Interest earnings on your funds
 - Qualifying health expenses paid from HSA may be tax free (depending on specific state taxes)
 - Unused funds remaining at year end can carry over to following year(s)
 - Free online banking access to view your account and issue payments through Bill Pay

❖ Services available for all Personal Savings Accounts:

- Debit MasterCard® (For Easy Access Savings only)
- iTalk banking access
- Online and Mobile Banking access
- eStatements
- Combined Statements
- Overdraft protection available
 - Account to Account *or*
 - Line of Credit (pending approval)
- Mobile Deposits
- Direct Deposit and Automatic Payments
- One free Money Order and Cashier's Check per day per customer

- **Certificates of Deposit:** CD's offer a great way to save money. We offer a selection of terms, competitive interest rates, and our personalized service to assist you in making the right choices for your financial needs, include maturities of three months to five years.

- Guaranteed fixed rate for the term of the certificate
- Choice of interest payment options
- Low minimum deposits
- Automatically renewable for your convenience
- Competitive market rates
- iTalk banking access
- Online and Mobile Banking access

- **IRAs:** We offer three types of Individual Retirement Accounts (IRAs). Tax advisors should be consulted for tax implications of IRAs:

- **Traditional IRA** - a tax-advantaged arrangement that allows contributions towards retirement, the earnings grow tax-deferred and may be tax deductible.
- **Roth IRA** - allows accumulated earnings on a tax-deferred basis and withdraw earnings tax-free for qualified distributions.
- **SEP IRA** - provides a simplified method for employers to make contributions to a retirement account (Traditional IRA) for their employees.

- **Coverdell Education Savings Account (CESA):** Customers may choose from an IRA Certificate of Deposit or an IRA Savings account for their investments.

❖ Business Banking Products

❖ Checking Accounts:

- **Everyday Business Checking** – A simple business checking account option designed for all business types.
 - No monthly service charge
 - No minimum balance requirement
 - No per-item fees for cash or coin deposits, or checks written or deposited

- Free first order of business checks
- Free Business Debit MasterCard® - with no monthly fee
- Non-Interest bearing
- No statement fee

▪ **Premier Business Checking** - Designed for business that may incur additional service charges related to enhanced business banking solutions. This account receives an earnings credit* to offset the monthly service charge and service fees.

- Minimum deposit to open \$10
- \$10 monthly service charge (may be offset with a monthly Earnings Credit)
- No per-item fees for cash or coin deposits, or checks written or deposited
- Free Business Debit MasterCard® - with no monthly fee
- No statement fee
- Non-Interest bearing
- Mutual Benefits Business Partner preferred level benefits.

*Earnings credit rate may change each statement cycle. If earnings credit exceeds the charges, there will be no service charges. Excess earnings credit per statement cycle cannot be applied to the account to offset future fees.

▪ **Nonprofit Checking** - This interest bearing account is designed to help nonprofit organizations save money—so you have more to spend on the programs and services you provide for our community.

- \$10 minimum deposit to open
- Earn interest on balances of \$500 and greater. Tiered interest rates. The required daily collected balances for each rate tier are: \$500-\$2,499.99; \$2,500 - \$74,999.99; \$75,000 - \$249,999.99; \$250,000 or more
- No minimum balance requirement
- No monthly service charge or maintenance fees
- No per-item fees for cash or coin deposits, or checks written or deposited
- Free Business Debit MasterCard® - with no monthly fee
- Mutual Benefits Business Partner preferred level benefits.

▪ **IOLTA Checking** - This interest bearing account for Lawyers Trust accounts and Law Firms only.

- \$10 minimum deposit to open
- Earn interest on balances of \$1,000 and greater. All interest earned is automatically sent to the NH Bar Foundation. Tiered interest rates. The required daily collected balances for each rate tier are: \$1,000 - \$99,999.99; \$100,000 - \$199,999.99; \$200,000 or more
- No minimum balance requirement
- No monthly service charge or maintenance fees
- Mobile Banking is available at no additional cost
- Free Debit MasterCard® - with no monthly fee
- Mutual Benefits Business Partner preferred level benefits.

❖ **Services available for all Business Checking Accounts:**

- Online and mobile banking
- Bill Pay
- eStatements
- Combined Statements
- iTalk banking
- Business Debit Card
- Fraud monitoring
- Unlimited checkwriting

❖ **Additional Services for Business Accounts:**

- Access control for multiple users
- Cash management with access control for multiple users
- Positive Pay Fraud Prevention
- Remote Deposit
- Credit Card processing
- Sweeps
- ACH services
- Wire Transfers
- Payments Reporter
- Free Monthly Account Analysis

***Please contact a member of the business development team for details. Additional fees may apply.*

❖ **Savings Accounts:**

▪ **Everyday Business Savings** - Our business savings account makes it simple and easy to establish a savings plan to fit your business financial goals.

- No monthly service charge or maintenance fees
- Minimum deposit to open: \$10
- A minimum daily collected balance of \$100 is required to earn a tiered interest rate.
\$100 - \$2,499.99; \$2,500 - \$9,999.99; \$10,000 - \$24,999.99; \$25,000 - and over

▪ **Everyday Business Money Market Account** – This account allows you to earn interest while providing the flexibility of writing checks and completing electronic transactions. It's the best of both worlds with the combination of a checking account and a savings account which will earn a higher interest rate.

- No monthly service charge or maintenance fees
- Minimum deposit to open: \$500
- Check writing availability
- A minimum daily collected balance of \$2,500 is required to earn a tiered interest rate. \$2,500 - \$24,999.99; \$25,000 - \$99,999.99; \$100,000 - \$249,999.99; \$250,000 - and over

▪ **Premier Business Money Market** - Save for the future and make your money work harder for you, while still having easy access to your funds online or by check. Exclusively available to Premier Checking account holders. This account offers a special interest rate and allows you the

opportunity to earn interest while providing the flexibility of writing checks and completing electronic transactions.

- \$25,000 minimum deposit required to open account.
 - \$10 monthly service charge waived with an average collected balance of \$25,000.
 - \$750 Courtesy Pay Limit
 - Interest¹ is paid on a daily collected balance of \$25,000 or greater.
 - Interest earned on competitive tiered rates. \$2,5000 - \$49,999.99; \$50,000 - \$99,999.99; \$100,000 - \$249,999.99; \$250,000 and over
 - An active Premier Checking account in good standing is required:
 - Your associated checking account is “active” with 3 or more withdrawals or deposits within each statement cycle.
 - Your associated checking account is in “good standing” if you (1) make sufficient deposits to bring your account to a positive end-of-day balance at least once every 30 calendar days (including the payment of all bank fees and charges); and (2) there are no legal orders, levies or liens against your account.
 - Online, mobile and telephone banking, eStatements, combined statements, mobile deposit, night deposit, debit and/or ATM card are available at no additional cost.²
 - According to federal regulation, no more than six (6) transfers or withdrawals are permitted per statement cycle by means of a preauthorized or automatic transfer, or a telephone or internet transaction, or by check, draft, debit card, or similar order payable to a third party. A non-refundable Excess Transaction Fee of \$15 will be assessed for each item over six (6) transfers if this limit is exceeded. There is a maximum of three (3) fees per statement cycle.
 - Unlimited withdrawals and transfers to another Merrimack County Savings Bank account, if done in person, by mail, messenger or ATM.
-
- ***Business Certificates of Deposit*** -For a higher degree of yield, we offer CD's available in maturities of three months to five years.
 - Guaranteed fixed rate for the term of the certificate
 - Choice of interest payment options
 - Automatically renews for your convenience
 - Competitive market rates

MVSB Commercial Product Offerings:

1. Construction Loans – generally interest only payment monthly during the construction phase of the loan (principal is advanced as % of the job is completed). Once construction is complete, the loan is then termed out and amortized on a term of up to 20 years (the majority of the time, we don't have a term of greater than 20 years, although we do have some that go to 25). Security is a mortgage against real estate.
2. Commercial Real Estate Loans – principal and interest loan secured by a mortgage against the real estate. May also take a lien against all business assets if there is an operating company involved.
3. Revolving Lines of Credit – lines of credit used for working capital. Payments are generally interest only monthly and the customer can advance and pay down on the line during the term of the loan. Generally the loan term is between 1 to 5 years. There is a requirement that the line be paid to a zero balance for a minimum of 30 consecutive days annually.
4. Letter of Credit – there are 2 kinds of letters of credit, a financial letter and a performance letter. A borrower may be constructing a development including roadways and the town may require them to have a performance letter of credit to ensure that construction of the infrastructure is completed according to the towns' specification. An example of financial might be a company that will be using a large amount of electricity. The Electric Coop may require them to have a letter of credit to ensure payments by the company for the first 6 months, or so. That would be a performance letter of credit. Unless the letter is called, the customer won't be able to advance on the loan, but would also owe nothing on the loan.
5. Installment loans for purchases such as business assets, vehicles, equipment, etc.
6. Time notes – short term notes principal and interest at maturity
7. ezbusiness Loan Expedited process for approval and closing
8. ezbusiness Term Loan- term loans from \$5,000 to \$100,000
9. ezbusiness Lines of Credit- revolving lines of credit from \$5,000 to \$100,000
10. Municipal loans to the towns.

We do utilize SBA and BFA guaranties if we feel that we need it because the deal isn't strong enough on its own for some reason, such as collateral value.

MEREDITH VILLAGE SAVINGS BANK

Installment Loans

AUTO LOANS

This category includes the financing of new and used autos, light trucks, vans and Harley Davidson motorcycles.

RECREATIONAL VEHICLE LOANS

These loans are for the purpose of financing the purchase of motor homes, travel trailers and campers.

MOTORCYCLES/SNOWMOBILE LOANS

This loan category includes new and used motorcycles and new and used snowmobiles.

BOAT LOANS

This loan category includes new and used boats.

INTERCOASTAL FINANCIAL GROUP, STERLING ASSOCIATES AND TRIDENT FUNDING, LLC MARINE LOANS

These two marine loan brokers work with a network of boat dealers, as well as individual buyers and sellers, to facilitate the financing of new and used boats.

PERSONAL LOANS

These loans will be made for a variety of purposes. Typical examples will include: vacation expenses, furniture and appliance purchases, and educational purposes.

HOME IMPROVEMENT LOANS (UNSECURED)

These loans are for the sole purpose of improving or repairing the applicant's owner-occupied 1-4 family dwelling.

ENERGY LOANS (UNSECURED)

From time to time, the banks may have separate agreements with various utility companies to originate loans for their respective customers for the purpose of energy saving/efficiency. Each utility determines what energy saving measures qualifies for their program. Examples would be air sealing, insulation and energy efficient furnaces.

TIME LOANS

These loans are available for consumers requesting funds for a specific time period and having the ability to make repayment from a verifiable source of funds.

CASH LINE

This product is an unsecured revolving line of credit for personal/consumer purposes.

“CHECKRESERVE”/OVERDRAFT PROTECTION LINE OF CREDIT

Product is an unsecured revolving line of credit tied to a personal checking account and/or NOW account with the primary purpose to provide overdraft protection. A. Loan requests will be underwritten using Loan Matrix IV. Since this product is a revolving line of credit, additional terms as stated in the matrix will not apply.

CERTIFICATE OF DEPOSIT AND STATEMENT SAVINGS

This category includes loans secured by Bank certificates of deposit and statement savings accounts.

STOCK LOANS

This loan category includes loans secured by marketable securities.

SOLAR LOAN PROGRAM

This loan program is designed to provide financing to consumers interested in installing solar panels on their property.

DENTAL LOAN PROGRAM

This loan program provides dental practices a financing option to offer its customers requiring preventative or curative services.

TRACTOR AND POWER EQUIPMENT LOANS

This loan category includes new and used tractors and various types of power equipment.

CONDO-CAMPGROUND LOANS

These loans are for the purpose of purchasing land only in a condo campground or land with a park model RV or a manufactured home in a condo campground.

BOAT SLIP LOANS

These loans are for the purpose of purchasing boat slips.

STOCK SECURED CONSUMER REAL ESTATE LOANS (MVSb ONLY)

These loans are for the purchase or refinance of exclusive rights to occupy and use a designated property in what are generally seasonal communities. These communities are typically owned by a corporation that issues stock with these exclusive rights.

MEREDITH VILLAGE SAVINGS BANK

RESIDENTIAL PRODUCT OFFERINGS

Meredith Village Savings Bank offers a variety of residential mortgage lending products to meet the needs of our communities. Currently, we provide fixed and adjustable rate mortgages for terms ranging between 10 and 30 years for primary homes, secondary homes and investment properties.

We have the ability to hold the loans in portfolio, sell them servicing released or servicing retained as well as act in the capacity as a broker. We also offer a one-time closing construction loan as well as land loans, mobile home loans on their own land or in a park/coop. The Bank also offers a wide array of home equity lines of credit and home equity loans. As a broker, we may offer FHA, VA, New Hampshire Housing Finance Agency loans as well as Reverse Mortgage Loans.

SECTION 6

Assessment Area Maps and Geographies

Assessment Area and Census Tracts – MVS

NEW HAMPSHIRE - BELKNAP COUNTY

Tract Code	TOWN
9651.00	Center Harbor
9653.00/9652.00	Meredith
9651.00	New Hampton
9659.00, 9660.00, 9661.00, 9662.00	Laconia
9664.01, 9664.02	Gilford
9654.00	Sanbornton
9658.00	Belmont
9656.00	Gilmanton
9657.00	Barnstead
9665.00	Alton
9655.98	Tilton

NEW HAMPSHIRE - CARROLL COUNTY

Tract Code	TOWN
9563.00	Moultonborough
9556.00	Sandwich
9556.00	Tamworth
9564.00	Tuftonboro/Melvin Village (CDP-Census Designated Place)
9556.00	Albany
9559.00	Ossipee
9560.00	Brookfield/Wakefield
9561.00	Wolfeboro

NEW HAMPSHIRE - GRAFTON COUNTY

Tract Code	TOWN
9611.00	Ashland
9611.00	Holderness

9610.00	Plymouth
9608.00	Campton
9608.00	Rumney
9609.00	Groton/Hebron/Dorchester/Lyme
9612.00	Bristol/Bridgewater
9608.00	Ellsworth

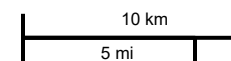
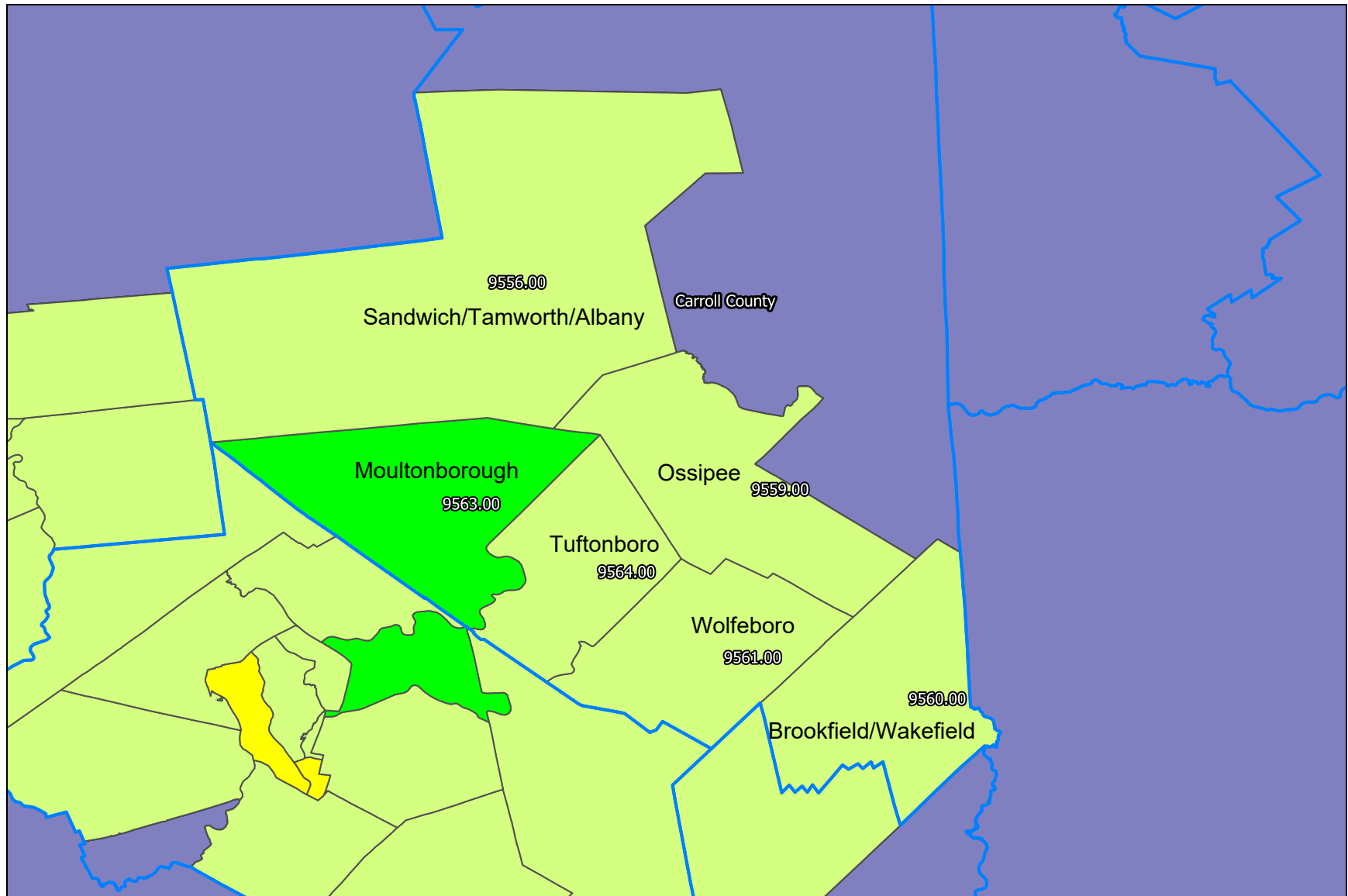
NEW HAMPSHIRE - ROCKINGHAM COUNTY

Tract Code	TOWN
1075.00	Newington/Greenland
0650.01, 0650.06, 0650.05, 0650.07, 0650.08	Hampton
0660.00	North Hampton
0640.00	Hampton Falls
0691.00, 0692.00, 0693.00, 0697.00, 1071.00, 1072.00, 1074.00	Portsmouth*MSA 40484/New Castle
0710.00	Rye

NEW HAMPSHIRE - STAFFORD COUNTY

Tract Code	TOWN
0885.00	New Durham/Middleton

MVSB Assessment Area - Carroll County



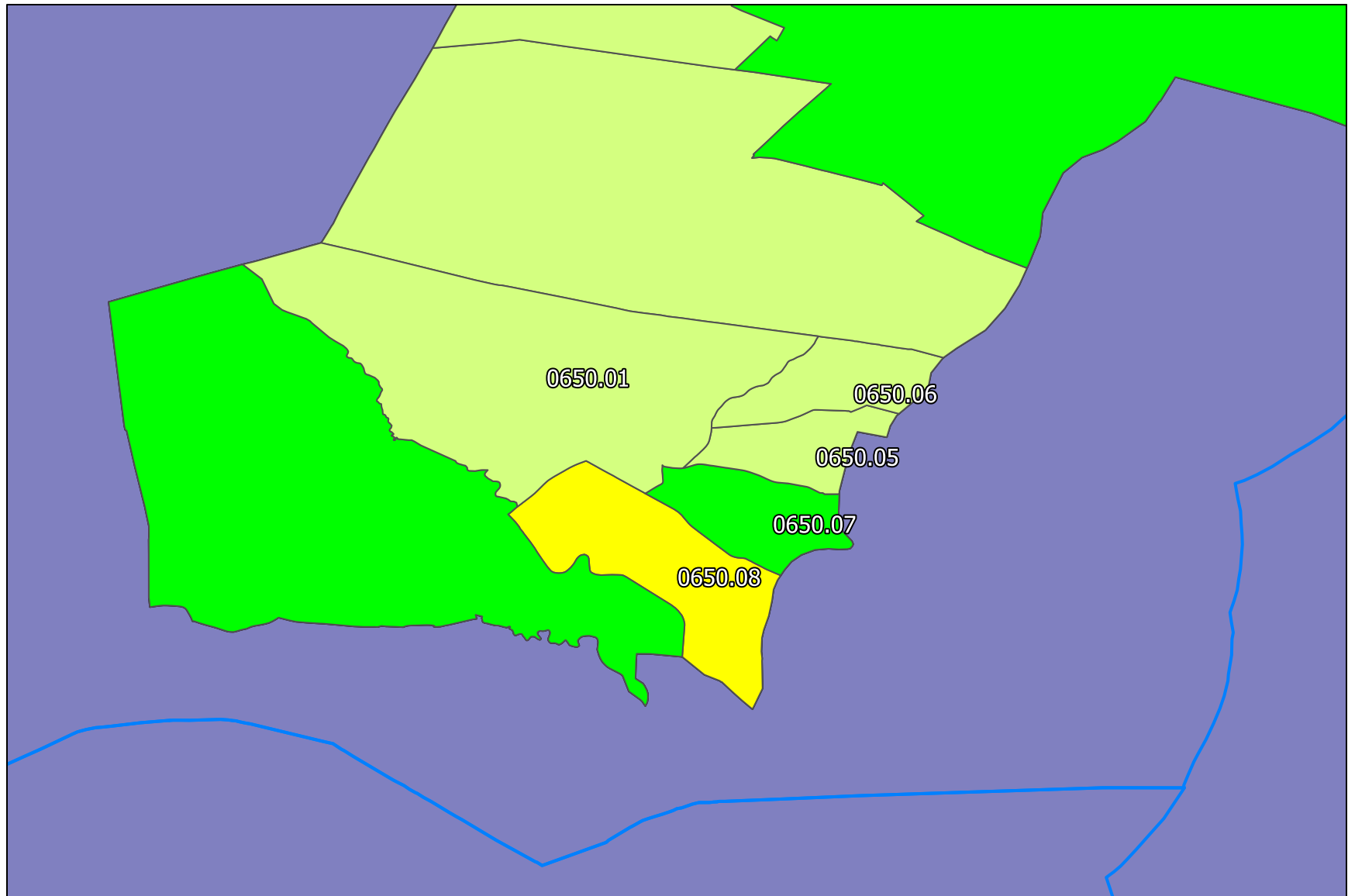
Map Legend

- Cities > 499,999
- Cities 200,000-499,999
- Cities 100,000-199,999
- Cities 50,000-99,999
- Cities 25,000-49,999
- Cities 10,000-24,999
- Cities < 10,000
- Counties

Census Tracts (Inside) - Tract Income ...

- 0 - Income Not Available
- 1 - Low Income
- 2 - Moderate Income
- 3 - Middle Income
- 4 - Upper Income

MVSB Assessment Area - Hampton



2 km
2 mi

Map Legend

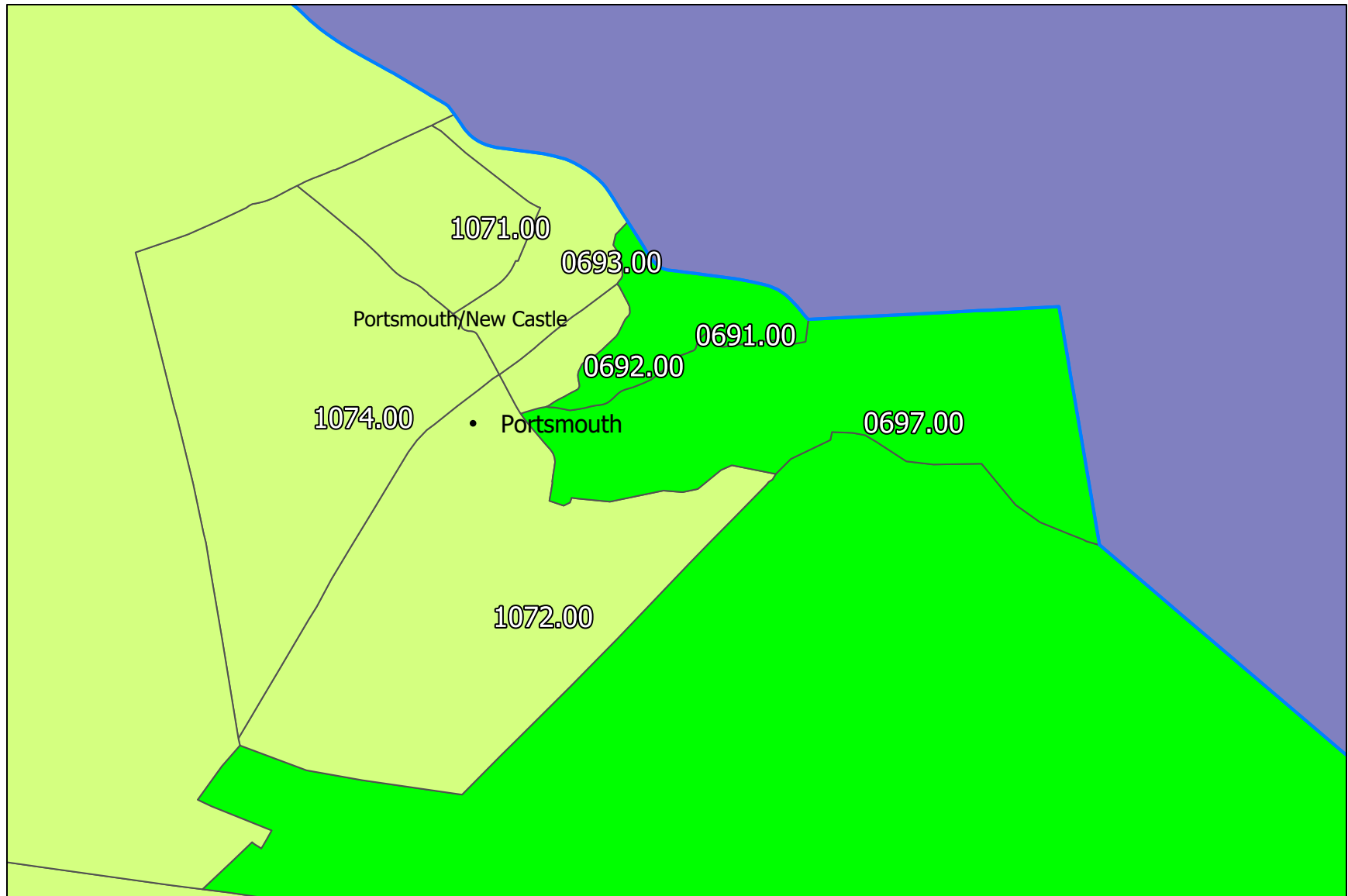
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- Cities 100,000-199,999
- Cities 50,000-99,999
- Cities 25,000-49,999
- Cities 10,000-24,999
- Cities < 10,000

□ Counties

Census Tracts (Inside) - Tract Income ...

- 0 - Income Not Available
- 1 - Low Income
- 2 - Moderate Income
- 3 - Middle Income
- 4 - Upper Income

MVSB Assessment Area - Portsmouth/New Castle



2 km
2 mi

Map Legend

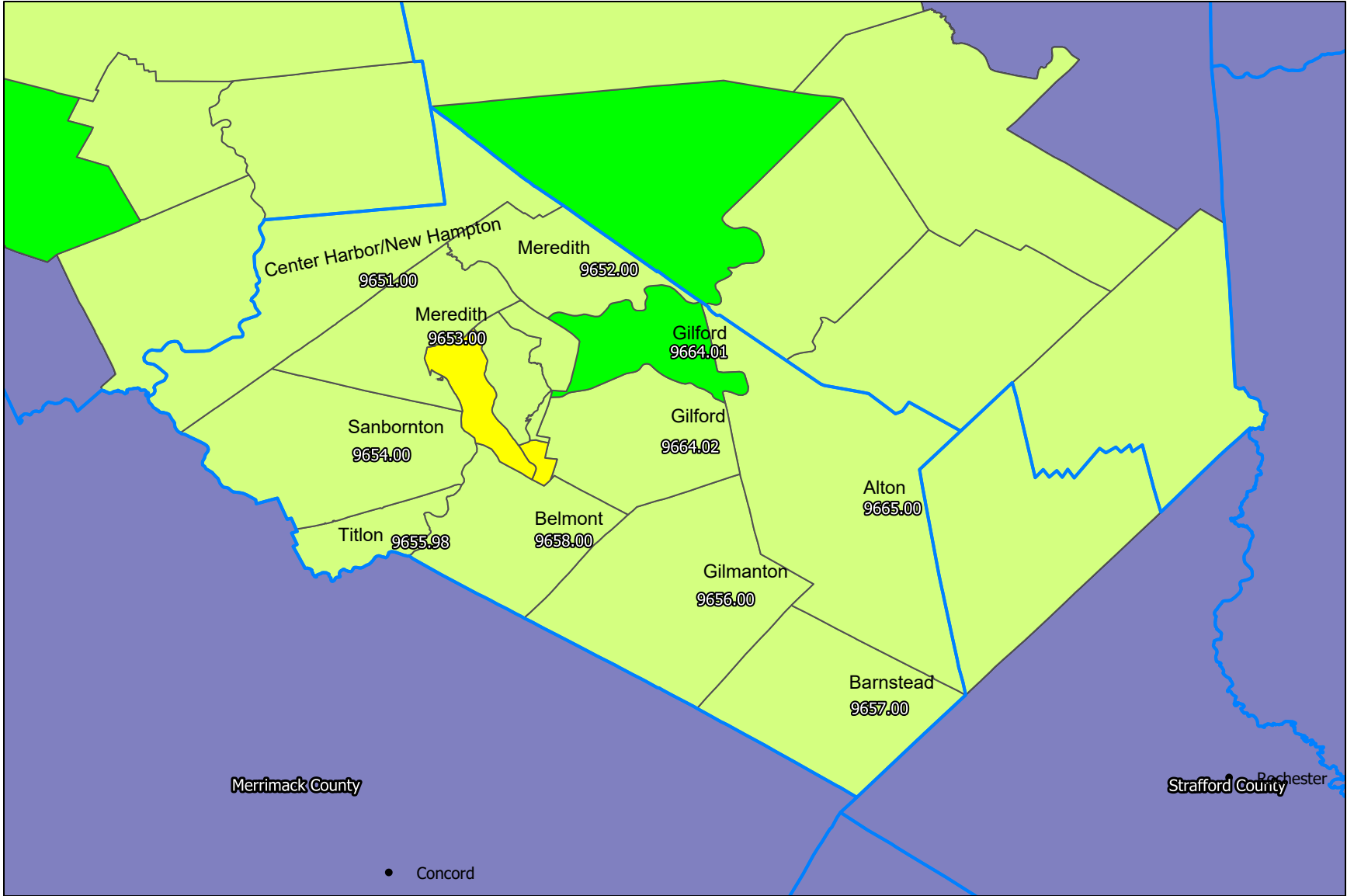
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- Cities < 10,000

□ Counties

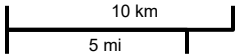
Census Tracts (Inside) - Tract Income ...

- 0 - Income Not Available
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- 3 - Middle Income
- 4 - Upper Income

MVSB Assessment Area Map - Belknap County



*For Census Tracts details for Laconia - see the MVSB Assessment Area Map - Laconia



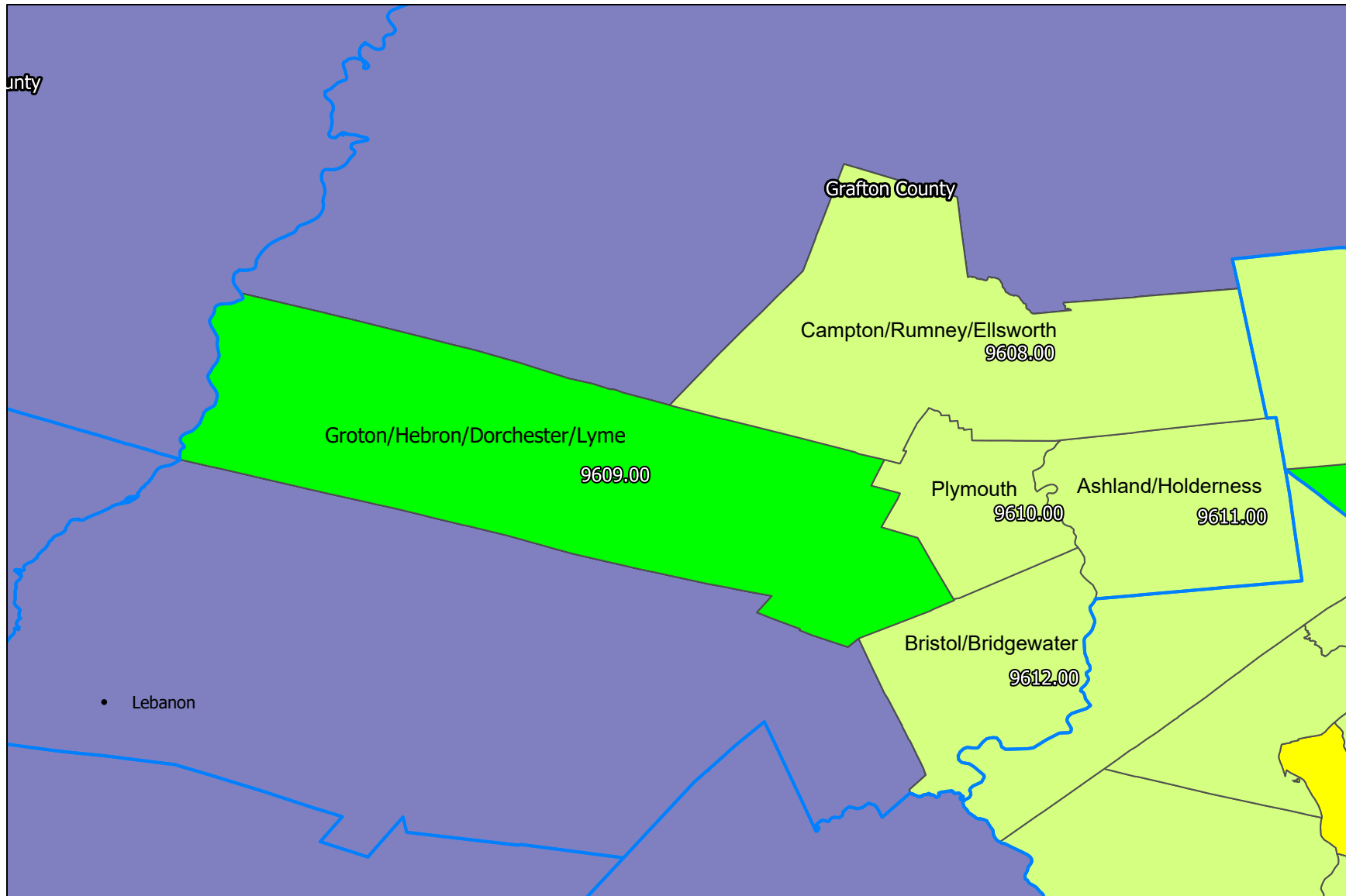
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- Cities 25,000-49,999
- Cities 10,000-24,999
- Cities < 10,000
- Counties

Census Tracts (Inside) - Tract Income ...

- 0 - Income Not Available
- 1 - Low Income
- 2 - Moderate Income
- 3 - Middle Income
- 4 - Upper Income

MVSB Assessment Area Map - Grafton County



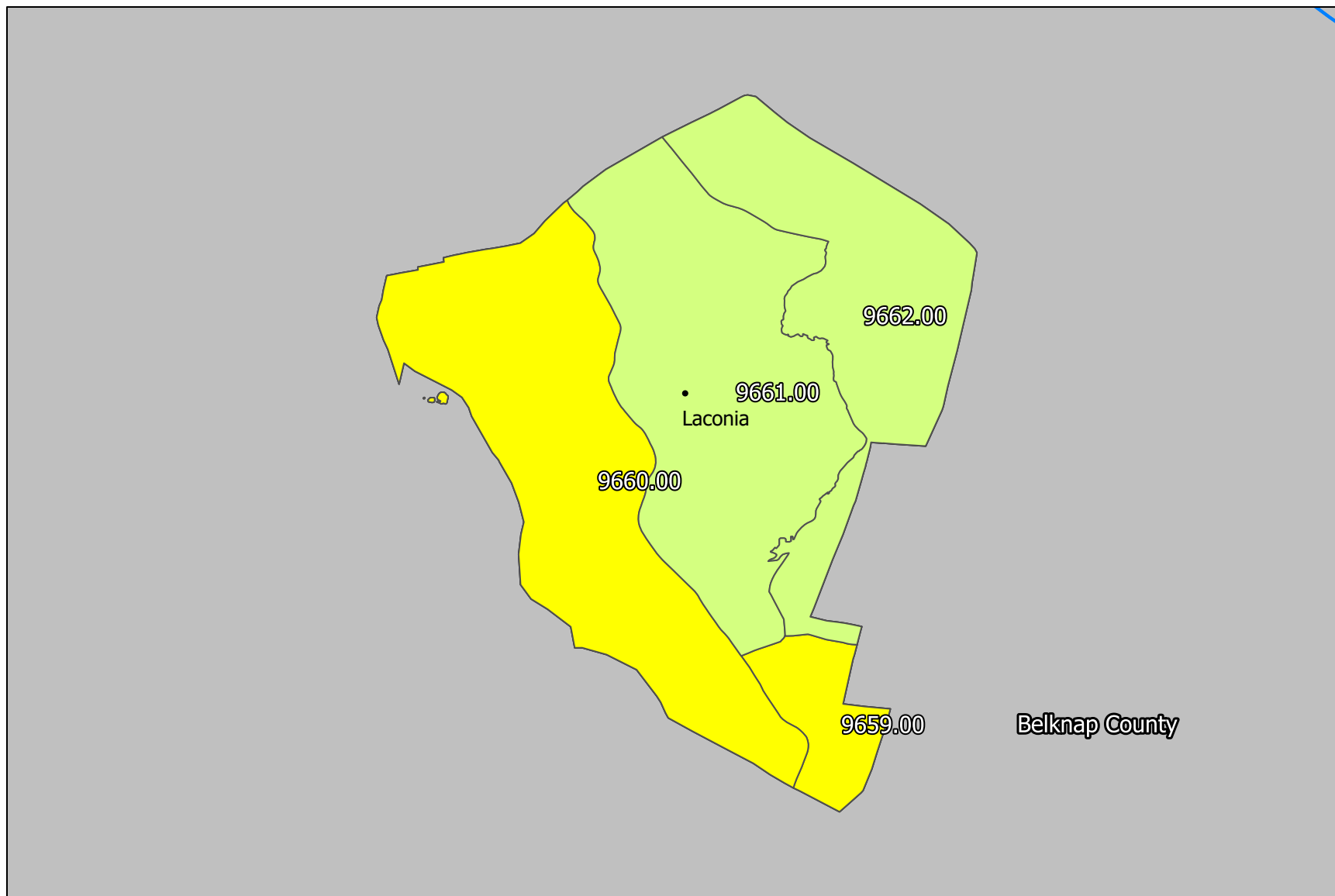
Map Legend

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- Cities 100,000-199,999
- Cities 50,000-99,999
- Cities 25,000-49,999
- Cities 10,000-24,999
- Cities < 10,000
- Counties

Census Tracts (Inside) - Tract Income ...

- 0 - Income Not Available
- 1 - Low Income
- 2 - Moderate Income
- 3 - Middle Income
- 4 - Upper Income

MVSB Assessment Area Map – Laconia



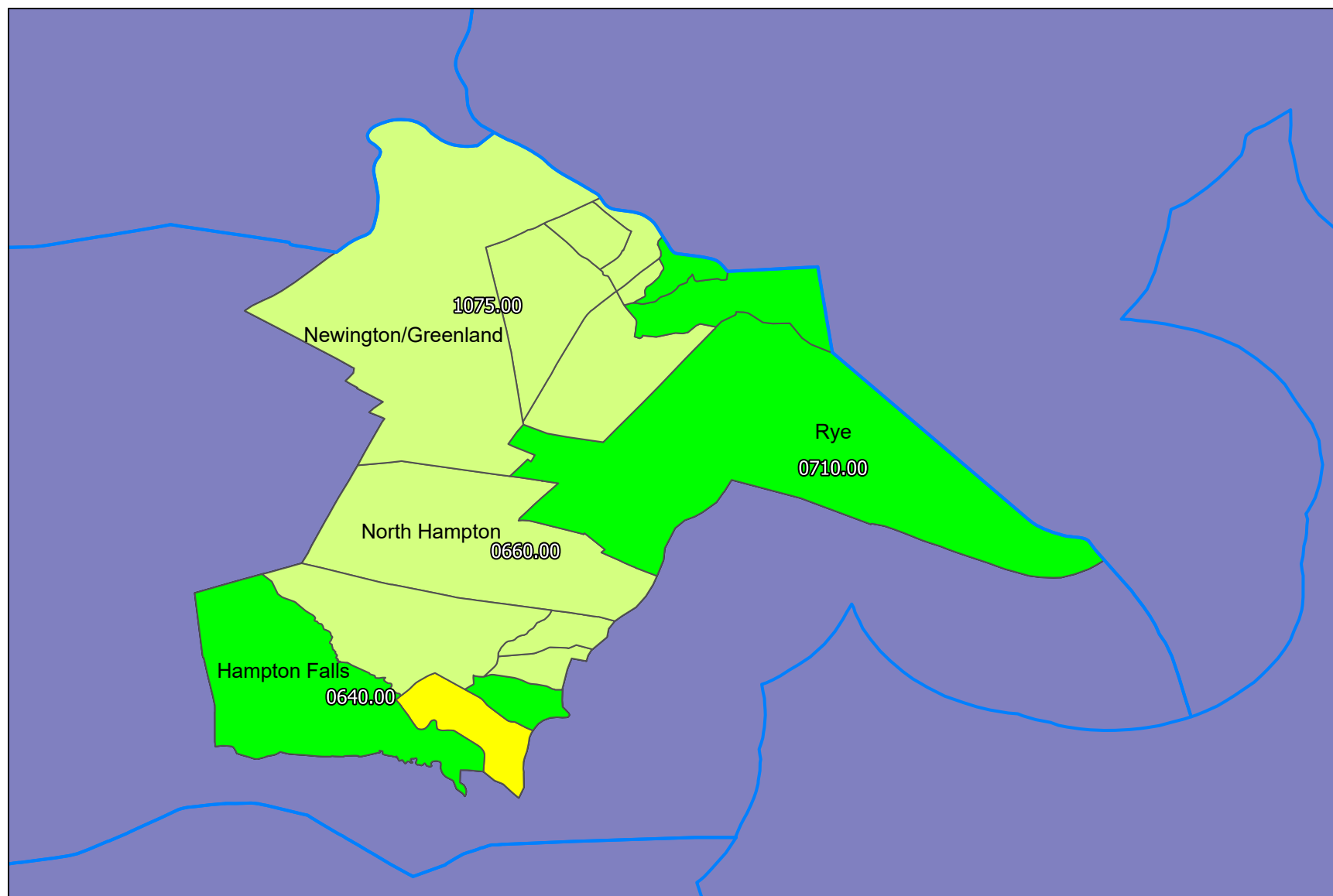
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- Cities < 10,000
- Counties

Census Tracts (Inside) - Tract Income ...

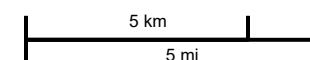
- 0 - Income Not Available
- 1 - Low Income
- 2 - Moderate Income
- 3 - Middle Income
- 4 - Upper Income

MVSB Assessment Area Map - Rockingham County



*For Census Tracts details for Portsmouth/New Castle - see the MVSB Assessment Area Map - Portsmouth/New Castle

*For Census Tracts details for Hampton - see the MVSB Assessment Area Map - Hampton



Map Legend

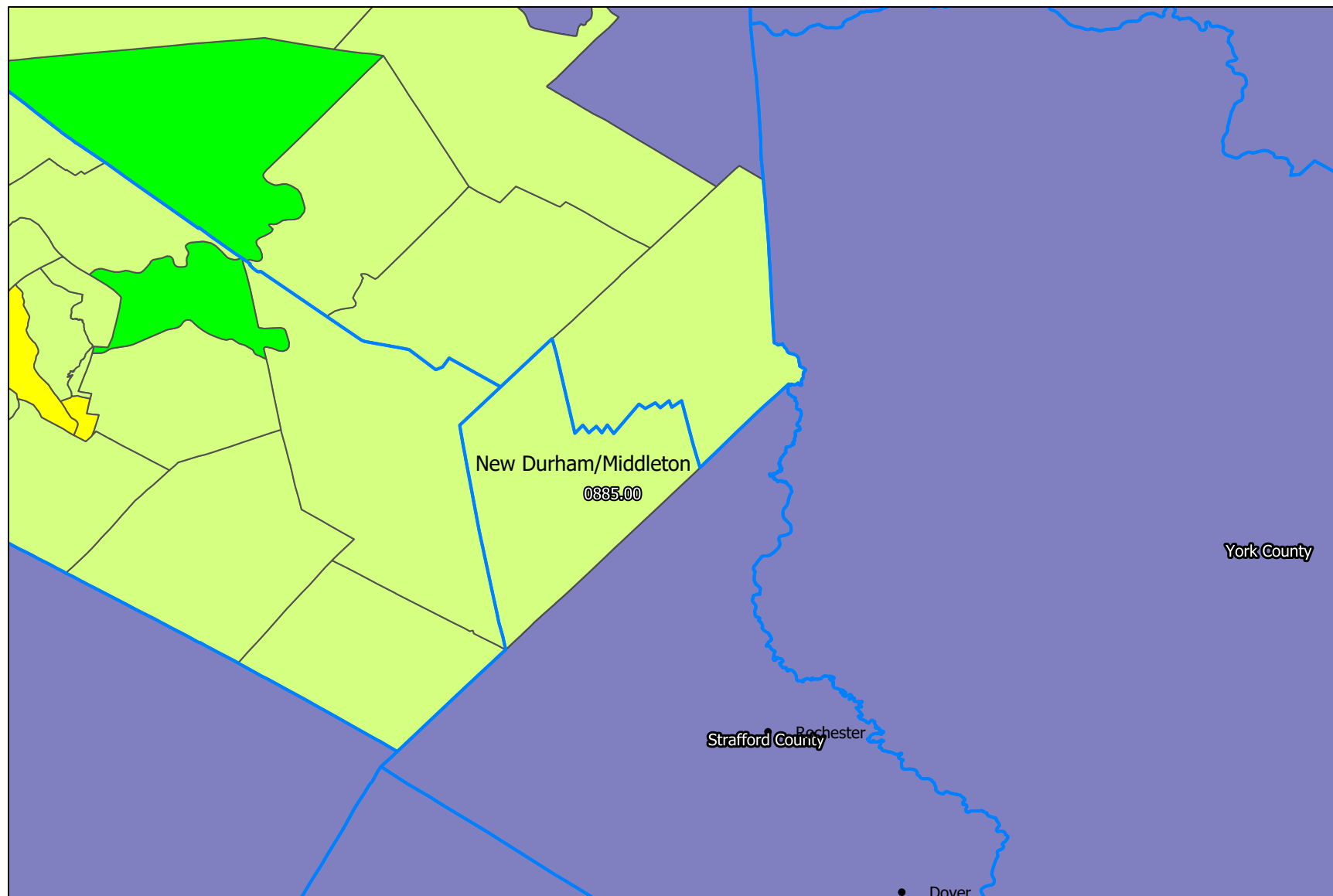
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- Cities 100,000-199,999
- Cities 50,000-99,999
- Cities 25,000-49,999
- Cities 10,000-24,999
- Cities < 10,000

□ Counties

Census Tracts (Inside) - Tract Income ...

- 0 - Income Not Available
- 1 - Low Income
- 2 - Moderate Income
- 3 - Middle Income
- 4 - Upper Income

MVSB Assessment Area Map - Strafford County



Map Legend

- Cities > 499,999
- Cities 200,000-499,999
- Cities 100,000-199,999
- Cities 50,000-99,999
- Cities 25,000-49,999
- Cities 10,000-24,999
- Cities < 10,000

□ Counties

Census Tracts (Inside) - Tract Income ...

- 0 - Income Not Available
- 1 - Low Income
- 2 - Moderate Income
- 3 - Middle Income
- 4 - Upper Income

HMDA DISCLOSURE STATEMENT

The HMDA data about our residential mortgage lending are available online for review. The data show geographic distribution of loans and applications; ethnicity, race, sex, age and income of applicants and borrowers; and information about loan approvals and denials. HMDA data for many other financial institutions is also available online. For more information visit the Consumer Financial Protection Bureau's website (www.consumerfinance.gov/hmda)

SECTION 8

Loan to Deposit Ratios

Year	Quarter	Net Loans/Leases # (000)	Total Deposits # (000)	Loan to Deposit Ratio
2021	Dec - 21	\$0.00	\$0.00	-
	Sep - 21	\$0.00	\$0.00	-
	June - 21	\$1,053,436.00	\$1,060,444.00	99.34%
	Mar - 21	\$1,034,272.00	\$1,020,500.00	101.35%
2020	Dec - 20	\$997,669.00	\$975,781.00	102.24%
	Sep - 20	\$983,665.00	\$965,871.00	101.84%
	June - 20	\$966,779.00	\$916,443.00	105.49%
	Mar - 20	\$896,829.00	\$763,076.00	117.53%
2019	Dec - 19	\$870,422.00	\$747,362.00	116.47%
	Sep - 19	\$878,349.00	\$745,031.00	117.89%
	June - 19	\$863,078.00	\$751,440.00	114.86%
	Mar - 19	\$839,181.00	\$730,889.00	114.82%

SECTION 9

Other Information

IOLTA- INTEREST ON LAWYERS TRUST ACCOUNTS

IOLTA- is a method of raising money for charitable purposes, primarily the provision of civil legal service to indigent persons, through the use of interest earned on certain lawyer trust accounts.

The interest generated by these accounts is automatically funneled to the state IOLTA Board, which uses those client funds to finance charity and educational programs, improve the administration of justice and pay for legal aid for low income and under served residents.

IOLTA DATA MVSB

YEAR: 2018

ANNUAL INTEREST PAID: \$33,699.81

ACCOUNTS at YEAR END: 32

Data as of 12/31/18 25 accounts earned interest, 7 did not earn interest

YEAR: 2019

ANNUAL INTEREST PAID: \$21,784.38

ACCOUNTS at YEAR END: 31

Data as of 12/31/19 23 accounts earned interest, 8 did not earn interest

YEAR: 2020

ANNUAL INTEREST PAID: \$22,208.79

ACCOUNTS at YEAR END: 31

Data as of 12/31/2020 25 accounts earned interest, 6 did not earn interest